

**GALLIA COUNTY AGRICULTURAL SOCIETY
GALLIA COUNTY**

**FINANCIAL STATEMENT
(AUDITED)**

FOR THE FISCAL YEAR ENDED NOVEMBER 30, 2015

MIKE MCCALLA, TREASURER



Dave Yost • Auditor of State

Board of Directors
Gallia County Agricultural Society
PO Box 931
Gallipolis, Ohio 45631

We have reviewed the *Independent Auditor's Report* of the Gallia County Agricultural Society, Gallia County, prepared by Julian & Grube, Inc., for the audit period December 1, 2014 through November 30, 2015. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Gallia County Agricultural Society is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Dave Yost".

Dave Yost
Auditor of State

October 26, 2017

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**GALLIA COUNTY AGRICULTURAL SOCIETY
GALLIA COUNTY**

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Julian & Grube, Inc.

Serving Ohio Local Governments

333 County Line Rd. West, Westerville, OH 43082 Phone: 614.846.1899 Fax: 614.846.2799

Independent Auditor's Report

Gallia County Agricultural Society
Gallia County
P.O. Box 931
Gallipolis, Ohio 45631

To the Board of Directors:

Report on the Financial Statement

We have audited the accompanying financial statement of the cash balances, receipts and disbursements, and related notes of the Gallia County Agricultural Society, Gallia County, Ohio as of and for the fiscal year ended November 30, 2015.

Management's Responsibility for the Financial Statement

Management is responsible for preparing and fairly presenting this financial statement in accordance with the financial reporting provisions Ohio Revised Code Section 117.38 and Ohio Administrative Code Section 117-2-03(D) permit; this responsibility includes designing, implementing and maintaining internal control relevant to preparing and fairly presenting financial statements free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to opine on this financial statement based on our audit. We audited in accordance with auditing standards generally accepted in the United States of America and the financial audit standards in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require us to plan and perform the audit to reasonably assure the financial statement is free from material misstatement.

An audit requires obtaining evidence about financial statement amounts and disclosures. The procedures selected depend on our judgment, including assessing the risks of material financial statement misstatement, whether due to fraud or error. In assessing those risks, we consider internal control relevant to the Gallia County Agricultural Society's preparation and fair presentation of the financial statement in order to design audit procedures that are appropriate in the circumstances, but not to the extent needed to opine on the effectiveness of the Gallia County Agricultural Society's internal control. Accordingly, we express no opinion. An audit also includes evaluating the appropriateness of management's accounting policies and the reasonableness of their significant accounting estimates, as well as our evaluation of the overall financial statement presentation.

We believe the audit evidence we obtained is sufficient and appropriate to support our audit opinion.

Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles

As described in Note 2 of the financial statement, the Gallia County Agricultural Society prepared this financial statement using the accounting basis permitted by the financial reporting provisions of Ohio Revised Code Section 117.38 and Ohio Administrative Code Section 117-2-03(D), which is an accounting basis other than accounting principles generally accepted in the United States of America (GAAP), to satisfy these requirements.

Although the effects on the financial statement of the variances between the regulatory accounting basis and GAAP are not reasonably determinable, we presume they are material.

Though the Gallia County Agricultural Society does not intend this statement to conform to GAAP, auditing standards generally accepted in the United States of America require us to include an adverse opinion on GAAP. However, the adverse opinion does not imply the amounts reported are materially misstated under the accounting basis Ohio Revised Code Section 117.38 and Ohio Administrative Code Section 117-2-03(D) permit. Our opinion on this accounting basis is in the *Opinion on Regulatory Basis of Accounting* paragraph below.

Adverse Opinion on U.S. Generally Accepted Accounting Principles

In our opinion, because of the significance of the matter discussed in the *Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles* paragraph, the financial statement referred to above does not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of the Gallia County Agricultural Society as of November 30, 2015, or changes in financial position thereof for the fiscal year then ended.

Opinion on Regulatory Basis of Accounting

In our opinion, the financial statement referred to above presents fairly, in all material respects, the combined cash balances of the Gallia County Agricultural Society, Gallia County, Ohio as of November 30, 2015, and its combined cash receipts and disbursements for the fiscal year then ended in accordance with the financial reporting provisions Ohio Revised Code Section 117.38 and Ohio Administrative Code Section 117-2-03(D) permit, described in Note 2.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 27, 2017, on our consideration of the Gallia County Agricultural Society's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. That report describes the scope of our internal control testing over financial reporting and compliance, and the results of that testing, and does not opine on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Gallia County Agricultural Society's internal control over financial reporting and compliance.



Julian & Grube, Inc.
July 27, 2017

Gallia County Agricultural Society
Gallia County
Statement of Receipts, Disbursements and
Change in Fund Balance (Cash Basis)
For the Fiscal Year Ended November 30, 2015

Operating Receipts	
Admissions and Season Passes	\$ 213,073
Privilege Fees	42,953
Rentals	138,434
Sales by Fair Board	6,076
Entry Fees	<u>9,597</u>
<i>Total Operating Receipts</i>	<u>410,133</u>
Operating Disbursements	
Salaries and Wages	60,738
Benefits	10,232
Administrative	9,665
Supplies and Materials	40,557
Utilities	71,078
Contractual Services	140,699
Professional Services	2,649
Property Services	75,723
Advertising Expenses	13,428
Repairs	40,818
Insurances	10,141
Rent/Lease	1,967
Junior Fair	58,931
Capital Outlay	13,589
Other Operating Disbursements	<u>21,073</u>
<i>Total Operating Disbursements</i>	<u>571,288</u>
<i>Excess (Deficiency) of Operating Receipts</i>	<u>(161,155)</u>
Non-Operating Receipts (Disbursements)	
State and Local Support	5,310
Restricted Support	54,860
Unrestricted Support	24,911
Interest on Deposit	<u>485</u>
<i>Net Non-Operating Receipts (Disbursements)</i>	<u>85,566</u>
Extraordinary Item:	
Insurance Proceeds for Fair Office Fire	<u>142,564</u>
<i>Excess (Deficiency) of Receipts Over (Under) Disbursements</i>	66,975
Cash Balance, Beginning of Year	<u>211,614</u>
<i>Cash Balance, End of Year</i>	<u><u>\$ 278,589</u></u>

The notes to the financial statement are an integral part of this statement.

Gallia County Agricultural Society
Gallia County
Notes to the Financial Statement
For the Fiscal Year Ended November 30, 2015

Note 1 – Reporting Entity

The Gallia County Agricultural Society (the Society), Gallia County, is a body politic and corporate established to exercise the rights and privileges conveyed to it by the constitution and laws of the State of Ohio. The Society is a county agricultural society corporation formed under Chapter 1711 of the Ohio Revised Code. The Society was founded in 1950 to operate an annual agricultural fair. The Society sponsors the week – long Gallia County Junior Fair during July/August. Gallia County is not financially accountable for the Society. The Board of Directors manages the Society. The Board is made up of 15 directors serving staggered three-year terms. Society members elect Board members from its membership. Members of the Society must be residents of Gallia County and pay an annual membership fee to the Society.

The reporting entity includes all activity occurring on the fairgrounds. This includes the annual fair. Other year round activities at the fairgrounds including facility rental, track and stall rental, and community events including trade shows. The reporting entity does not include any other activities or entities of Gallia County, Ohio.

The Junior Fair Board and Junior Livestock Committee’s financial activity are reported in the Society’s financial statements.

The Society’s management believes these financial statements present all activities for which the Society is financially accountable.

Note 2 – Summary of Significant Accounting Policies

Basis of Presentation

The Society’s financial statements consist of a statement of receipts, disbursements and changes in fund balances (regulatory cash basis).

Basis of Accounting

These financial statements follow the accounting basis permitted by the financial reporting provisions of Ohio Revised Code Section 117.38 and Ohio Administrative Code Section 117-2-03(D). This basis is similar to the cash receipts and disbursements accounting basis. The Board recognizes receipts when received in cash rather than when earned, and recognizes disbursements when paid rather than when a liability is incurred. Budgetary presentations report budgetary expenditures when a commitment is made (i.e., when an encumbrance is approved).

These statements include adequate disclosure of material matters, as the financial reporting provisions of Ohio Revised Code Section 117.38 and Ohio Administrative Code Section 117-2-03(D) permit.

Deposits and Investments

The Society’s accounting basis includes investments as assets. This basis does not record disbursements for investment purchases or receipts for investment sales. This basis records gains or losses at the time of sale as receipts or disbursements, respectively.

Gallia County Agricultural Society
Gallia County
Notes to the Financial Statement
For the Fiscal Year Ended November 30, 2015

The Society invests in certificates of deposit.

Capital Assets

The Society records disbursements for acquisitions of property, plant, and equipment when paid. The accompanying financial statements do not report these items as assets

Income Tax Status

The Society is a not-for-profit organization, exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code. The Society is not a private foundation within the meaning of Section 509 (a). Contributions to the Society are deductible per Section 170(b) (1) (A) (v1). Management is unaware of any actions or events that would jeopardize the Society’s tax status.

Extraordinary and Special Items

Extraordinary items are transactions or events that are both unusual in nature and infrequent in occurrence. Special items are transactions or events that are within the control of the Board and are either unusual in nature or infrequent in occurrence. On February 27, 2015, a fire destroyed the Board offices at the Fairgrounds. The Society received \$142,564 in insurance proceeds for the damage caused by this fire.

Note 3 – Deposits

The Society maintains a deposit and investment pool all funds use. The Ohio Revised Code prescribes allowable deposits and investments. The carrying amount of deposits at November 30 was as follows:

	2015
Demand deposits	\$250,528
Certificates of deposit	28,061
Total deposits	\$278,589

Deposits

Deposits are insured by the Federal Depository Insurance Corporation; or collateralized by securities specifically pledged by the financial institution to the Society.

Note 4 – Risk Management

The Society provides workers compensation coverage on all employees through the State of Ohio workers compensation fund. Coverage is currently in effect through November 2015.

The Gallia County Commissioners provide general insurance coverage for all the buildings on the Gallia County Fairgrounds pursuant to Ohio Revised Code § 1711.24. A private company provides general liability and vehicle insurance, with limits of \$1,000,000 and \$5,000,000 aggregate. This policy includes crime coverage for employee dishonesty with limits of liability of \$1,000,000.

Gallia County Agricultural Society
Gallia County
Notes to the Financial Statement
For the Fiscal Year Ended November 30, 2015

Note 5 – Social Security

Society employees contributed to Social Security. This plan provides retirement benefits, including survivor and disability benefits to participants.

Employees contributed 6.2 percent of their gross salaries. The Society contributed an amount equal to 6.2 percent of participants' gross salaries. The Society has paid all contributions required through November 30, 2015.

Note 6 – Foundation for Appalachian Ohio

During 2013, the Society established an account with the Foundation for Appalachian Ohio for the purpose of accumulating funds to be used for the relocation of the fairgrounds. Foundation for Appalachian Ohio is a regional community foundation serving Appalachian Ohio's 32 counties. The account is funded by public donations. As of November 30, 2015, the account balance was \$83,053.



Julian & Grube, Inc.
Serving Ohio Local Governments

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**Independent Auditor's Report on Internal Control Over Financial Reporting and on
Compliance and Other Matters Required by *Government Auditing Standards***

Gallia County Agricultural Society
Gallia County
P.O. Box 931
Gallipolis, Ohio 45631

To the Board of Directors:

We have audited, in accordance with auditing standards generally accepted in the United States and the Comptroller General of the United States' *Government Auditing Standards*, the financial statement of the Gallia County Agricultural Society, Gallia County, Ohio as of and for the fiscal year ended November 30, 2015, and the related notes to the financial statement, which collectively comprise the Gallia County Agricultural Society's financial statement and have issued our report thereon dated July 27, 2017, wherein we noted the Gallia County Agricultural Society followed financial reporting provisions Ohio Revised Code Section 117.38 and Ohio Administrative Code Section 117-2-03(D) permit.

Internal Control Over Financial Reporting

As part of our financial statement audit, we considered the Gallia County Agricultural Society's internal control over financial reporting (internal control) to determine the audit procedures appropriate in the circumstances to the extent necessary to support our opinion on the financial statement, but not to the extent necessary to opine on the effectiveness of the Gallia County Agricultural Society's internal control. Accordingly, we have not opined on it.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A *material weakness* is a deficiency, or combination of internal control deficiencies resulting in a reasonable possibility that internal control will not prevent or detect and timely correct a material misstatement of the Gallia County Agricultural Society's financial statement. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all internal control deficiencies that might be material weaknesses or significant deficiencies. Therefore, unidentified material weaknesses or significant deficiencies may exist. We did identify a certain deficiency in internal control, described in the accompanying schedule of findings and responses that we consider a material weakness. We consider finding 2015-001 to be a material weakness.

Board of Directors
Gallia County Agricultural Society

Compliance and Other Matters


As part of reasonably assuring whether the Gallia County Agricultural Society's financial statement is free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, opining on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

Gallia County Agricultural Society's Response to Finding

The Gallia County Agricultural Society's response to the finding identified in our audit is described in the accompanying schedule of findings and responses. We did not audit the Gallia County Agricultural Society's response and, accordingly, we express no opinion on it.

Purpose of this Report

This report only describes the scope of our internal control and compliance testing and our testing results, and does not opine on the effectiveness of the Gallia County Agricultural Society's internal control or on compliance. This report is an integral part of an audit performed under *Government Auditing Standards* in considering the Gallia County Agricultural Society's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Julian & Grube, Inc.
July 27, 2017

**GALLIA COUNTY AGRICULTURAL SOCIETY
GALLIA COUNTY, OHIO**

**SCHEDULE OF FINDINGS AND RESPONSES
NOVEMBER 30, 2015**

FINDINGS RELATED TO THE BASIC FINANCIAL STATEMENTS REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS	
Finding Number	2015-001

Material Weakness - Financial Statement Presentation

Accurate financial reporting is required in order to provide management and the Board with objective and timely information to enable well-informed decisions.

Numerous adjustments were made to the financial statement and notes to the financial statement for the fiscal year ended November 30, 2015 to properly state financial statement amounts.

The audited financial statement and Society records have been adjusted for the misstatements identified during the audit.

In general, an accounting and information system should be designed to provide management with accurate and timely information to facilitate decisions. The present system was unable to detect and correct the errors noted.

We recommend the Society consult with their auditors, work with its outside accountant, or seek additional training courses on financial statement preparation to help ensure accurate financial reporting.

Client Response: The Society has taken measures during 2016 to improve this process and has hired an outside accountant to assist with daily operations and financial statement reporting.

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Dave Yost • Auditor of State

GALLIA COUNTY AGRICULTURAL SOCIETY

GALLIA COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

**CERTIFIED
NOVEMBER 9, 2017**