Financial Report June 30, 2023

OHIO AUDITOR OF STATE KEITH FABER

88 East Broad Street Columbus, Ohio 43215 IPAReport@ohioauditor.gov (800) 282-0370

Governing Board Euclid Avenue Development Corporation 2121 Euclid Avenue, AC252 Cleveland, Ohio 44115

We have reviewed the *Independent Auditor's Report* of the Euclid Avenue Development Corporation, Cuyahoga County, prepared by RSM US LLP, for the audit period July 1, 2022 through June 30, 2023. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Euclid Avenue Development Corporation is responsible for compliance with these laws and regulations.

Keith Faber Auditor of State Columbus, Ohio

November 28, 2023

This page intentionally left blank.

Contents

inancial statements	
Statements of financial position	
Statements of activities	
Statements of functional expenses	
Statements of cash flows	
Notes to financial statements	9

This page intentionally left blank.



Independent Auditor's Report

RSM US LLP

Board of Directors Euclid Avenue Development Corporation

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Euclid Avenue Development Corporation (a nonprofit corporation) (the Corporation), which comprise the statements of financial position as of June 30, 2023 and 2022, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Corporation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for one year after the date the financial statements are issued or are available to be issued.

THE POWER OF BEING UNDERSTOOD AUDIT | TAX | CONSULTING

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 29, 2023, on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.

RSM US LLP

Cleveland, Ohio September 29, 2023

Statements of Financial Position June 30, 2023 and 2022

	2023	2022
Assets		
Current assets:		
Cash and cash equivalents	\$ 3,714,628	\$ 2,258,377
Accounts receivable, net	299,564	187,504
Due from the University	624,202	44,786
Restricted investments and deposits	7,094,778	5,320,560
Prepaid expenses	307,061	64,026
Total current assets	12,040,233	7,875,253
Property and equipment:		
Land	4,623,000	128,000
Buildings	219,028,194	70,632,179
Building improvements	3,702,149	2,510,017
Furniture, fixtures and equipment	3,537,814	3,387,829
	230,891,157	76,658,025
Less accumulated depreciation	(33,270,014)	(27,864,402)
Property and equipment, net	197,621,143	48,793,623
Other assets:		
Investments	14,179,961	13,056,781
Leases receivable	18,220,000	18,220,000
Total other assets	32,399,961	31,276,781
Total assets	\$ 242,061,337	\$ 87,945,657

(Continued)

Statements of Financial Position (Continued) June 30, 2023 and 2022

	2023	2022
Liabilities and Net Assets		
Current liabilities:		
Current portion of bonds payable	\$ 2,130,000	\$ 2,025,000
Accounts payable	728,153	712,287
Accrued interest and other	4,697,545	1,504,725
Deferred revenue	449,215	37,536
Security deposits	614,187	118,205
Total current liabilities	8,619,100	4,397,753
Noncurrent liabilities, net of current portion:		
Deferred revenue	900,945	938,485
Bonds payable, net	230,419,384	79,806,282
Total noncurrent liabilities, net of current portion	231,320,329	80,744,767
Total liabilities	239,939,429	85,142,520
Net assets:		
Without donor restrictions	2,121,908	2,803,137
Total net assets	2,121,908	
Total liabilities and net assets	\$ 242,061,337	\$ 87,945,657

Statements of Activities

Years Ended June 30, 2023 and 2022

	2023	2022
Revenues and gains:		
Rental income:		
Students	\$ 19,061,400	\$ 8,310,083
University	1,533,288	1,483,288
Summer camp and other	649,451	277,951
Maintenance fees—University	253,118	214,226
Parking revenue	526,094	-
Tenant fees and other	673,576	56,605
Total revenues and gains	 22,696,927	10,342,153
Expenses:		
Program services	23,645,932	9,377,319
Management and general	1,038,999	520,502
Total expenses	 24,684,931	9,897,821
Investment income (loss), net	 1,306,775	(1,981,284)
Change in net assets without donor restrictions	(681,229)	(1,536,952)
Net assets:		
Beginning—without donor restrictions	 2,803,137	4,340,089
Ending—without donor restrictions	\$ 2,121,908	\$ 2,803,137

Statement of Functional Expenses Year Ended June 30, 2023

		Program Services		Management and General		Total
Interest	\$	10,669,641	\$		\$	10,669,641
	φ		φ	-	φ	
Depreciation		5,405,612		-		5,405,612
Occupancy		4,759,807		-		4,759,807
Contracted personnel		2,041,485		-		2,041,485
Administrative costs		-		888,150		888,150
Property management		599,102		-		599,102
Other operating costs		81,459		-		81,459
Advertising and promotions		-		130,479		130,479
Insurance		88,826		-		88,826
Accounting		-		20,370		20,370
Total expenses	\$	23,645,932	\$	1,038,999	\$	24,684,931

Statement of Functional Expenses Year Ended June 30, 2022

		Program Services	Management and General			Total
Interest	\$	3,307,432	\$		\$	3,307,432
Depreciation	φ	2,037,302	φ	-	φ	2,037,302
Occupancy		1,984,152				1,984,152
Contracted personnel		1,631,001		_		1,631,001
Administrative costs		-		459,465		459,465
Property management		328,588		-		328,588
Other operating costs		64,714		-		64,714
Advertising and promotions		-		39,277		39,277
Insurance		24,130		-		24,130
Accounting		-		21,760		21,760
Total expenses	\$	9,377,319	\$	520,502	\$	9,897,821

Statements of Cash Flows Years Ended June 30, 2023 and 2022

	2023		2022
Cash flows from operating activities:			
Change in net assets	\$ (681,229)	\$	(1,536,952)
Adjustments to reconcile change in net assets to net cash			
provided by operating activities:			
Depreciation	5,405,612		2,037,302
Amortization of debt issuance costs and bond premiums	(532,346)		(354,544)
Net realized and unrealized (gain) loss on investments	(1,306,775)		2,390,174
(Increase) decrease in assets:			
Student accounts receivable, net	(112,060)		(98,956)
Due from the University	(579,416)		(44,786)
Prepaid expenses	(243,035)		(39,823)
Increase (decrease) in liabilities:			
Accounts payable	15,866		243,220
Due to the University	-		(728,846)
Accrued interest and other	3,192,820		(99,018)
Deferred revenue	374,139		(86,869)
Security deposits	495,982		25,775
Net cash provided by operating activities	6,029,558		1,706,677
Cash flows from investing activities:			
Acquisition of property and equipment	(152,241,015)		-
Purchases of property and equipment	(1,342,117)		(371,625)
Net proceeds from sale of restricted investments	(2,424,218)		133,342
Deposits made to title company	-		(650,000)
Purchases of investments	2,758,508		(4,630,784)
Proceeds from sale of investments	(2,574,913)		4,364,765
Net cash used in investing activities	(155,823,755)		(1,154,302)
Cash flows from financing activities:			
Payment of bond issuance costs	(1,813,925)		-
Proceeds from bonds payable	155,089,373		-
Principal payments on bonds payable	(2,025,000)		(1,925,000)
Net cash provided by (used in) financing activities	151,250,448		(1,925,000)
Change in cash and cash equivalents	1,456,251		(1,372,625)
Cash and cash equivalents			
Beginning	2,258,377		3,631,002
Ending	\$ 3,714,628	\$	2,258,377
Supplemental disalogure of each flow information:			
Supplemental disclosure of cash flow information: Cash paid during the year for interest	\$ 8,009,167	\$	3,659,425
	+ 0,000,101	Ψ	0,000,120

Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies

Organization: Euclid Avenue Development Corporation (the Corporation) was organized primarily to further the educational mission of Cleveland State University (the University) by developing and owning housing and parking facilities for the students, faculty, and staff of the University.

On March 1, 2005, the Corporation leased the Fenn Tower Building, located on the University's campus, from the University. On March 1, 2005, the Corporation entered into a development agreement to plan, design, and construct housing units in Fenn Tower. In addition, the Corporation entered into a management agreement with an unrelated entity. Fenn Tower was completed in August 2006 and can house approximately 430 residents.

On June 1, 2008, the Corporation leased land, owned by the University and located on its campus. On August 22, 2008, the Corporation entered into a design-build agreement to construct a 623-car parking garage on the site. On July 1, 2008, the Corporation entered into a lease agreement with the University to operate the garage. Construction of the garage was completed in August 2009.

On March 9, 2009, the Corporation leased land, owned by the University and located on its campus. On August 24, 2009, the Corporation entered into a development agreement to design, construct, and furnish housing units referred to as "Euclid Commons." In addition, the Corporation entered into a management agreement with an unrelated entity to manage Euclid Commons once construction was completed. Euclid Commons was completed in September 2011 and can house approximately 600 residents. Part of the project included constructing a 292-car attached parking garage. On December 18, 2009, the Corporation entered into a lease agreement with the University to operate the garage.

On April 1, 2016, the Corporation purchased a home for the use of the University's President. The home is referred to as the University House. The Corporation entered into a lease agreement with the University for use of the home.

In July 2022, the Corporation purchased the Edge at 1650 Euclid Avenue and the Langston property at Chester Avenue as well as a land lease. The Corporation entered into a management agreement with an unrelated management company to manage the residential leases and retail space.

Basis of presentation: The Corporation follows authoritative guidance issued by the Financial Accounting Standards Board (FASB) which established the FASB Accounting Standards Codification (ASC) as the single source of authoritative accounting principles generally accepted in the United States of America (GAAP).

The financial statements have been prepared on the accrual basis of accounting.

Use of estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents: For purposes of the statements of cash flows, the Corporation considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents (excluding cash equivalents held in investment brokerage accounts).

Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies (Continued)

At various times during the years ended June 30, 2023 and 2022, the Corporation's cash bank balances exceeded the federally insured limits.

Accounts receivable: Accounts receivable include uncollateralized obligations due from the University's students for housing related charges and other receivables. Student accounts receivable are stated at the amount billed to the resident. Student account balances are considered delinquent when scheduled payments are missed.

At June 30, 2023 and 2022, the Corporation has recorded \$177,135 as an allowance for potential uncollectible accounts receivable. Management estimates an allowance for uncollectible accounts based upon a review of delinquent accounts and an assessment of the Corporation's historical collections experience.

Bond issuance costs, net: Bond issuance costs, net, were incurred to obtain financing and are being amortized using the straight-line method over the terms of the related bonds issued. These costs are reflected as a reduction of bonds payable on the statement of financial position.

Property and equipment: Property and equipment is valued at cost when purchased or, if received through a donation, the fair value at the date of donation. Depreciation is computed using the straight-line method based on the estimated useful lives of the related assets ranging from 3 to 40 years. Maintenance and repairs are expensed as incurred. Additions and major improvements are capitalized.

The Corporation capitalizes the net interest income or expense incurred during the construction of property. The amount capitalized is determined based upon the interest related to bonds payable and bond proceeds from specific construction projects. During the years ended June 30, 2023 and 2022, there was no interest income or expense capitalized.

Deferred revenue: Deferred revenue represents the unearned portion of rental revenue related to a sublease of property (Note 7) and housing for the summer session.

Security deposits: Security deposits represent housing deposits made by residents of the Corporation's facilities and are shown as a liability in the accompanying statements of financial position.

Revenue recognition policy: Revenue from rental income, maintenance fees, and summer leasing contracts is recognized when earned as per the terms of the underlying lease or sublease in accordance with ASC Topic 842, Leases.

Statements of functional expenses: The statements of functional expenses present expenses by functional and natural classification. Expenses directly attributable to program services and management and general purposes are reported as expenses of that functional area. All expenses are directly attributable to functional expenses categories and none were considered indirect costs requiring allocation.

Management fees: The Corporation has management agreements with Greystar for Fenn Tower, Euclid Commons, the Edge and the Langston whereby Greystar is paid a base compensation fee, as adjusted for inflation.

Interest expense: Interest expense includes interest incurred on the Corporation's bonds payable. The bonds were issued at a premium and issuance costs were incurred in relation to the issuance (Note 5). Interest expense is shown net of the annual amortization of the premium and issuance costs. The premium and the issuance costs are being amortized on a straight-line basis over the term of the underlying bonds payable.

Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies (Continued)

Income taxes: The Corporation is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code (the Code) and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code.

Uncertain income tax positions are evaluated at least annually by management. The Corporation classifies interest and penalties related to income tax matters as management and general expense in the accompanying financial statements. As of June 30, 2023 and 2022, the Corporation has identified no uncertain income tax positions and has incurred no amounts for income tax penalties and interest for the years then ended.

Reclassifications: Certain prior year balances were reclassified to conform with current year presentation.

Subsequent events: The Corporation has evaluated subsequent events for potential recognition and/or disclosure through September 29, 2023, the date the financial statements were available to be issued.

Note 2. Restricted Investments and Deposits

Restricted investments and deposits are carried at fair value. At June 30, 2023 and 2022, the Corporation had the following restricted investments and deposits:

	 2023	2022
Deposits with title company	\$ -	\$ 650,000
Government money market fund	 7,094,778	4,670,560
	\$ 7,094,778	\$ 5,320,560

The restricted investments are maintained in separate trust accounts as defined by the bond indenture. The restricted investments will be utilized for the Fenn Tower, parking garages, Euclid Commons, the Edge and the Langston projects. Due to the volume and quick turnover of the investments underlying the restricted investments, the purchases and sales of such investments are displayed net in the statements of cash flows.

The deposits with the title company represent cash deposits related to properties acquired in July, 2022 (Note 8).

Note 3. Investments

Investments are reported at fair value with any realized and unrealized gains and losses reported in the statements of activities. Investment income is recognized in the period it is earned, and gains and losses are recognized as changes in net assets in the accounting period in which they occur. At June 30, 2023 and 2022, investments consisted of the following:

	 2023	2022
Money market funds	\$ 32,468	\$ 67,031
Exchange traded funds	6,390,453	7,382,475
Fixed-income mutual funds	 7,757,040	5,607,275
Total	\$ 14,179,961	\$ 13,056,781

Notes to Financial Statements

Note 4. Fair Value Measurements

In accordance with the Fair Value Measurements topic of the FASB ASC, the Corporation uses a threelevel fair value hierarchy that categorizes assets and liabilities measured at fair value based on the observability of the inputs utilized in the valuation. This hierarchy prioritizes the inputs into three broad levels as follows: Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities; Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly; and Level 3 inputs are unobservable inputs in which little or no market data exists, therefore, requiring an entity to develop its own valuation assumptions.

Financial assets measured at fair value consisted of the following at June 30:

	2023							
		Level 1	Level 2		Level 3		Total	
Money market funds	\$	32,468	\$	-	\$	-	\$	32,468
Exchange traded funds Mutual funds:		6,390,453		-		-		6,390,453
Domestic—fixed-income		7,757,040		-		-		7,757,040
Total investments	\$	14,179,961	\$	-	\$	-	\$	14,179,961
Restricted investments:								
Government Money Market Fund	\$	7,094,778	\$	-	\$	-	\$	7,094,778
				2	2022			
		Level 1		Level 2		Level 3		Total
Money market funds	\$	67,031	\$	-	\$	-	\$	67,031
Exchange traded funds Mutual funds:		7,382,475		-		-		7,382,475
Domestic—fixed-income		5,607,275		-		-		5,607,275
Total investments	\$	13,056,781	\$	-	\$	-	\$	13,056,781
Restricted investments:			_				_	
Government Money Market Fund	\$	4,670,560	\$	-	\$	-	\$	4,670,560

The Corporation's money market funds are valued at cost, which approximates fair value. The Corporation's mutual funds, stocks, and exchange traded funds are valued at the daily closing price reported by the fund.

Notes to Financial Statements

Note 5. Bonds Payable, Net

On December 9, 2014, the Cleveland-Cuyahoga County Port Authority (Port Authority) issued \$88,945,000 of Cleveland-Cuyahoga County Port Authority Development Revenue Bonds (Series 2014 Bonds). The Port Authority entered into a loan agreement with the Corporation to loan the bond proceeds to the Corporation. The proceeds were used by the Corporation to refund bonds issued in 2005 through 2009 and to pay certain costs of issuance of the Series 2014 Bonds. The remaining Series 2014 Bonds mature at various dates through August 1, 2044 with a fixed rate of interest of 5%. The bonds are secured by the assignment of all revenues from the Corporation. In issuing the bonds, the Corporation recorded bond issuance costs associated with these bonds that will be amortized over the life of the bonds. The Series 2014 Bonds were issued at a premium which is also being amortized over the terms of the underlying bonds. The Series 2014 Bonds were issued pursuant to a Trust Indenture dated December 1, 2014, between the Port Authority and the Trustee.

On August 8, 2019, the Cleveland-Cuyahoga County Port Authority issued Development Refunding Revenue Bonds in the principal amount of \$18,220,000. The Series 2019 Bonds were issued as fixed rate bonds with a maturity of August 1, 2044 and a coupon rate of 4%. The proceeds of the bonds totaled \$19,942,883, including a bond premium of \$1,722,883, which were used to: (1) refund a portion (\$19,605,000) of the outstanding principal amount of the Series 2014 Bonds; and (2) to pay certain costs of issuance of the Series 2019 Bonds. In conjunction with the Series 2019 Bond issuance a portion of the Series 2014 Bond unamortized premium and unamortized bond issue costs were written off. As noted above the Series 2019 Bonds were issued at a premium and certain issuance costs were incurred which are amortized over the terms of the underlying bonds. The Series 2019 Bonds were issued pursuant to a Trust Indenture dated August 1, 2019, between the Port Authority and the Trustee.

On July 6, 2022, the Cleveland-Cuyahoga County Port Authority issued \$140,285,000 of tax-exempt Student Housing Facility Revenue Bonds, Series 2022A Bonds to finance the acquisition of student housing, parking facilities for student residents and certain issuance costs of the Series 2022A Bonds and \$6,650,000 of Student Housing Facility Revenue Bonds, Series 2022B for the acquisition of retail space related to the student housing facilities and paying the costs of issuance of the Series 2023B Bonds on a federally taxable basis. The proceeds totaled \$155,089,373, including a bond premium of \$8,154,373. The Series 2022A Bonds were issued with coupon rates ranging from 5% to 5.5% with an average of 5.4% over the life of the bonds and mature at various dates and amounts through August 1, 2052. The Series 2022B Bonds were issued with coupon rates ranging from 4.565% to 4.896% with an average coupon rate of 4.8% over the life of the bonds and mature annually at various amounts through August 2026. The premium and certain issuance costs are amortized over the terms of the underlying bonds. The Series 2022 Bonds were issued pursuant to a Trust Indenture dated December 1, 2014 as amended and supplemented by the Second Supplemental Trust Indenture dated as of July 1, 2022, between the Port Authority and the Trustee.

Bonds payable, net, as of June 30, is as follows:

	2023	2022
Bonds payable	\$ 220,780,000	\$ 75,870,000
Bond premium	17,761,524	9,607,151
Bond premium accumulated amortization	(3,402,298)	(2,746,664)
Bond issuance costs	(3,043,353)	(1,229,428)
Bond issuance costs accumulated amortization	453,511	330,223
Bonds payable, net	\$ 232,549,384	\$ 81,831,282

Notes to Financial Statements

Note 5. Bonds Payable, Net (Continued)

The aggregate amounts of maturities on bonds payable, net, as of June 30, are as follows:

		Unamortized					
	Bond	U	namortized	Bo	ond Issuance		Bonds
	 Payment	Во	Bond Premium Cost		F	ayable, Net	
Years ending June 31:							
2024	\$ 2,130,000	\$	369,069	\$	(129,801)	\$	2,369,268
2025	4,520,000		369,069		(129,800)		4,759,269
2026	4,740,000		369,069		(129,800)		4,979,269
2027	4,980,000		369,069		(111,067)		5,238,002
2028	5,235,000		369,069		(109,364)		5,494,705
Thereafter	 199,175,000		12,513,881		(1,980,010)		209,708,871
	\$ 220,780,000	\$	14,359,226	\$	(2,589,842)	\$ 2	232,549,384

Note 6. Leases

Leases as Lessor: On July 1, 2008, the Corporation entered into a 30-year lease with the University for the East 21st Street parking garage facility. Under the terms of the lease, the University has been granted sole and exclusive charge of the operations of the parking garage facility during the lease term in exchange for making monthly rental payments in an amount equal to the required debt service payments on the Series 2014 and Series 2019 Bonds that refunded bonds issued in 2008 and 2014 (see Note 5), plus any other amount due to the Trustee under the Reimbursement Agreement. Upon termination of the lease, the Corporation will transfer title of the parking facility to the University. As such, the Corporation has recorded a lease receivable in the amount of \$12,298,500 as of June 30, 2023 and 2022, which represents the amount outstanding on the Series 2019 and 2014 Bonds (attributable to the parking garage facility) that refunded bonds issued in 2008. Interest income is recognized based on the interest expense incurred on the Series 2019 and 2014 Bonds that refunded bonds issued in 2008 and 2014.

On July 1, 2011, the Corporation entered into a 30-year lease with the University for the parking garage facility attached to the Euclid Commons residence halls. Under the terms of the lease, the University has been granted sole and exclusive charge of the operations of the parking garage facility during the lease term in exchange for making monthly rental payments in the amount equal to the required debt service payments on the related bonds, plus any other amounts due to the Trustee under the Reimbursement Agreement. Upon termination of the lease, the Corporation will transfer title of the parking facility to the University. As such, the Corporation recorded a lease receivable in the amount of \$5,921,500 as of June 30, 2023 and 2022, which represents the amount outstanding on the Series 2019 and 2014 Bonds (attributable to the parking garage facility) that refunded bonds issued in 2009. Interest income is recognized based on the interest expense incurred on the Series 2019 and 2014 Bonds that refunded bonds issued in 2009 and 2014.

On April 1, 2016, the Corporation entered into a 15-month lease with the University for the University House. On December 8, 2022, the Corporation executed a second amendment to the lease agreement establishing annual rent of \$60,000 payable in equal monthly installments. The lease includes the option to renew the lease up to nine times, for a two-year period each renewal, at the option of the tenant, with rent increasing by 3% at the commencement of each renewal term. The lease can be terminated upon 60 days written notice by either the Corporation or tenant.

Notes to Financial Statements

Note 6. Leases (Continued)

The Corporation leases retail space to various tenants under multi-year operating leases expiring between 2024 and 2026. Future minimum rentals to be received under noncancelable operating leases for each of the next four years are as follows for the years ending June 30:

2024	\$ 179,645
2025	138,493
2026	116,221
2027	28,943

Leases as Lessee: On March 1, 2005, the Corporation entered into a 31-year lease with the University for the Fenn Tower Building. Annual rent was equal to the net available cash flows from the Fenn Tower project. In fiscal year 2019, an amendment was made to the agreement whereby EADC is refunding certain debt obligations for purposes of refinancing a portion of bonds maturing on August 1, 2044. Rent expense under this lease was \$75,000 for each of the years ended June 30, 2023 and 2022. The University has a subordinate position on the assignment of rents and other assets from Fenn Tower.

On July 1, 2008, the Corporation entered into a 40-year lease with the University for the leasehold interest in the land upon which the parking garage was constructed. There is no rent payment due until July 1, 2039, at which time the rent payment will be \$1,000 per year through June 30, 2048.

On March 9, 2009, the Corporation entered into a 50-year lease with the University for the leasehold interest in the land upon which the Euclid Commons building was constructed. Annual rent was equal to the net available cash flows from the Euclid Commons project. In fiscal year 2017, an amendment was made to the agreement whereby the University could reduce or waive rents due from the Corporation regardless of whether the Corporation had net available cash flows from the project. Rent expense under this lease was \$425,000 for each of the years ended June 30, 2023 and 2022. The University has a subordinate position on the assignment of rents and other assets from Euclid Commons.

On July 26, 2022, the Corporation entered into an amended and restated 65-year lease with the University for the leasehold interest in the land upon which the Langston project is located. There is no rent payment due until July 1, 2039, at which time the rent payment will be \$1,000 per year through June 30, 2087.

Notes to Financial Statements

Note 7. Subleases

The Corporation subleases conference facilities within Fenn Tower and Euclid Commons to the University totaling approximately 30,000 square feet. Monthly payments related to Fenn Tower are \$39,158 through July 2036, and to Euclid Commons are \$23,715 through August 2042.

In July 2009, the Corporation entered into a 39-year lease with the Greater Cleveland Regional Transit Authority for a leasehold interest in land. Under the terms of the lease, the Corporation received a one-time rental payment of \$1,464,000. The Corporation is recognizing rental income over the 39-year life of the lease or \$37,538 per year.

Future minimum payments to be received for non-cancelable subleases are as follows for the years ending June 30:

2024	\$ 754,476
2025	754,476
2026	754,476
2027	754,476
2028	754,476
Thereafter	7,829,876
	\$ 11,602,256

Note 8. Real Estate Acquisition

FASB ASC Topic 805, Business Combinations (ASC 805), provides a "screen" to determine when a set is not a business. The screen requires that when substantially all the fair value of the gross assets acquired (or disposed of) is concentrated in a single identifiable asset or a group of similar identifiable assets, the set is not a business. This screen reduces the number of transactions that need to be further evaluated. If the screen is not met, the amendments (a) require that to be considered a business, a set must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output and (b) remove the evaluation of whether a market participant could replace missing elements. Among other amendments, ASC 805 also provides a framework to assist entities in evaluating whether both an input and a substantive process are present.

Based on its analysis under ASC 805, the Corporation concluded that the acquisition of the properties known as the Edge and Langston would be accounted for as an asset acquisition after applying the "screen." The Corporation determined that for each set the fair value of the gross assets acquired is concentrated in a single identifiable asset. In accordance with ASC 805, all acquisition-related costs are included in consideration paid and in the basis of the assets acquired. Upon acquisition of a property, the Corporation allocates the purchase price, inclusive of acquisition-related costs, based upon the relative fair values of the assets acquired, which consist of land and buildings and improvements.

In estimating the fair value of the assets acquired, the Corporation considers information obtained about the property as a result of its due diligence activities, including historical operating results, known trends and market conditions that may affect the property, and various valuation methods, such as comparisons to available market information.

Notes to Financial Statements

Note 8. Real Estate Acquisition (Continued)

The following table summarizes the consideration paid and the amounts of the assets acquired at the date of the acquisition for the property:

Land	\$ 4,495,000
Buildings and improvements	148,396,015
Net assets acquired and consideration paid in cash	\$ 152,891,015

In connection with the acquisition of the property, acquisition and transaction related costs of \$641,015 were incurred and included in net assets acquired.

Note 9. Related-Party Transactions

Related-party transactions, other than those disclosed in Note 7, are as follows:

Cash due from the University totaled \$624,202 and \$44,786 at June 30, 2023 and 2022.

At June 30, 2023 and 2022, included in accounts payable for utilities expenses and cash held for the University was \$92,662 and \$165,044, respectively.

The Corporation generated revenues from the University of \$1,786,406 and \$1,686,827 for rental and maintenance fees related to space occupied by the University for the years ended June 30, 2023 and 2022, respectively.

Note 10. Liquidity and Availability of Resources

The Corporation's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

	 2023 202		2022
	/ /	•	
Cash and cash equivalents	\$ 3,714,628	\$	2,258,377
Accounts receivable, net	299,564		187,504
Due from the University	624,202		44,786
Investments	 14,179,961		13,056,781
Total financial assets available within one year	\$ 18,818,355	\$	15,547,448

All financial assets listed above are without donor restrictions. The Corporation maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due.



RSM US LLP

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

Independent Auditor's Report

Board of Directors Euclid Avenue Development Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*), the financial statements of Euclid Avenue Development Corporation, which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 29, 2023.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Euclid Avenue Development Corporation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Euclid Avenue Development Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of Euclid Avenue Development Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

THE POWER OF BEING UNDERSTOOD AUDIT | TAX | CONSULTING

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Euclid Avenue Development Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

RSM US LLP

Cleveland, Ohio September 29, 2023

This page intentionally left blank.



EUCLID AVENUE DEVELOPMENT CORPORATION

CUYAHOGA COUNTY

AUDITOR OF STATE OF OHIO CERTIFICATION

This is a true and correct copy of the report, which is required to be filed pursuant to Section 117.26, Revised Code, and which is filed in the Office of the Ohio Auditor of State in Columbus, Ohio.



Certified for Release 12/12/2023

88 East Broad Street, Columbus, Ohio 43215 Phone: 614-466-4514 or 800-282-0370