

OhioDAS | General Services Division
 Department of Administrative Services



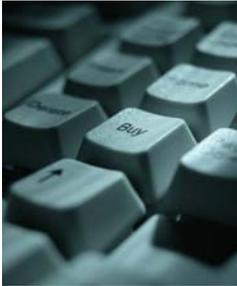
**Ohio Department of
 Administrative Services
 Cooperative
 Purchasing
 Program**

Presented by Shavonna Neal, *Training Officer*
 Ohio DAS Cooperative Purchasing Program



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The Ohio Cooperative Purchasing Act, § 125.04, enacted in 1985...



...affords counties, cities, villages, townships, school districts, public libraries, transit authorities, parks, airport authorities, ambulance and fire districts, metropolitan housing authorities, and other political subdivisions the opportunity to participate in the State's term contracts.

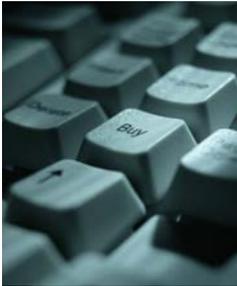
Participants in the program can.....

- ✓ benefit from 'economies of scale'
- ✓ expedite their procurement process
- ✓ achieve substantial savings



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On July 1, 2008, Corrective Budget Bill, H.B. 562...



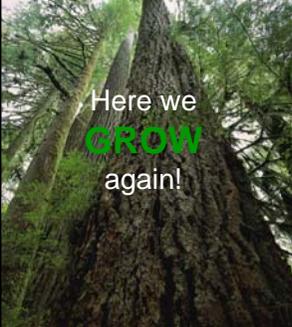
...was signed into law by Governor Strickland. New language in this Bill authorizes DAS to enter into cooperative purchasing agreements with

- one or more other states
- groups of states
- the federal government
- other purchasing consortia
- institutions of higher education
- or any political subdivision of this state

for the purchase of supplies and services as described in division (B) of §125.04.



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Here we **GROW** again!

- We serve nearly 2,000 entities in all 88 Ohio counties
- **80+** new entities joined in FY11
- Member-reported savings can exceed 20% and does not include administrative overhead
- Purchase activity from DAS term contracts by CO-OP members total nearly **\$180 million** annually

OhioDAS

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www.das.ohio.gov/cooperative purchasing

Co-op Program Brochure

Sample Model Resolution

Enrollment Form

Quarterly Usage Report

Fee Table



OhioDAS Service - Support - Solutions

Ohio.gov Home | Open | Ohio Services

Search DAS

HOME FOR BUSINESS/PUBLIC FOR STATE AGENCIES FOR STATE EMPLOYEES SERVICES CONTACTS

General Services - Procurement Services - Cooperative Purchasing

Cooperative Purchasing

The Cooperative Purchasing Program offers Ohio counties, townships, municipalities, school districts, public libraries, regional port districts and other public subdivisions the benefits and costs savings of buying goods and services through state contracts. See our page for additional details.

To participate:

1. Pass an ordinance that authorizes or amends Ohio's legislation authorizing participation in the program for a given resolution. [Click here](#)
2. Complete enrollment form. For enrollment form. [Click here](#)
3. Pay administrative fee. The fee schedule outlines the annual fee structure based on the population of the political subdivision or type of subdivision.
4. Issue a quarterly usage report. Ohio Revised Code (ORC) requires quarterly summary reports on use of the program. For the usage report form. [Click here](#)

Fee Table

Townships, Villages, Cities, Counties by Population	Fee
Less than 25,000	\$100
25,001 - 100,000	\$175
100,001 - 500,000	\$250

General Contact #

Ohio Department of Administrative Services
4300 Surface Road
Columbus, Ohio 43268
Phone: 614-465-5300
Fax: 614-465-1000
das@ohioadmservices.com

Quick Brochure

Services #

State Procurement

Cooperative Purchasing

Community Reorganization Programs

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www.das.ohio.gov/cooperative purchasing

Search for available contracts

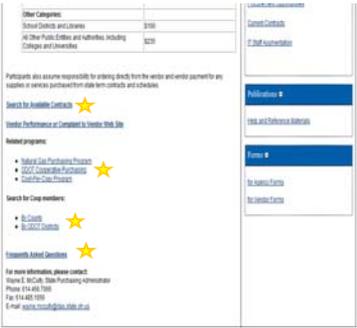
Natural Gas Program

ODOT Cooperative Purchasing Program
Jim Schurch (614) 644-7870

Cost-Per-Copy Program

Search for CO-OP members

Frequently Asked Questions



OhioDAS Service - Support - Solutions

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Search DAS

HOME FOR BUSINESS/PUBLIC FOR STATE AGENCIES FOR STATE EMPLOYEES SERVICES CONTACTS

Other Categories

School Districts and Counties 3916

All Other Public Entities and Subdivisions, Including Colleges and Universities 3276

Participants also assume responsibility for printing orders from the vendor and tender payment for any material or service purchased under term contracts and orders.

Search for Available Contracts

Vendor Performance or Complaint to Vendor Web Site

Related programs:

- [Building Cost Participation Program](#)
- [COV Cooperative Purchasing](#)
- [Cost-Per-Copy Program](#)

Search for Co-op members:

- [By County](#)
- [By School District](#)

Emergency Contact Information

For more information, please contact:
Helen E. McGee, State Purchasing Administrator
Phone: 614-465-1000
Fax: 614-465-1000
E-mail: hmcgee@das.ohio.gov

Contract Categories

Contract Categories

Contract Administration

Publications #

FAQ and Reference Materials

Forms #

No Search Results

No Results Found

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What the State Buys...

Computers Vehicles Pharmaceuticals
 Consulting Services Food Construction Services

\$2+ Billion in supplies and services annually

OhioDAS
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How the State Buys...

- Through Set Aside and Preference Programs
- From existing DAS contracts
- Formal Competition
 - Invitation to Bid (ITB) ... lowest responsive and responsible bidder
 - Request For Proposal (RFP) ... best value
 - Reverse Auction ... prices decrease as bidding continues
- Informal Competitive Process
- Negotiation
 - State Term Schedule (STS) ... mirror federal General Services Administration (GSA) contracts
 - Master Maintenance Agreements (MMA)
 - Held by manufacturers
 - Utilizes State of Ohio's Terms & Conditions

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Multi-state/purchasing consortium agreements

National Joint Purchasing Alliance (NJPA)
 Staples (GPC005)

- Formally competed!
- Ohio is participating
- Through 07/2014

easy Hard at work.
 We're here to make things easy. Order today.

Staples Advantage™ is now an approved office supplier of the State of Ohio and its political subdivisions through an agreement with the National Joint Purchasing Alliance (NJPA). With easy online ordering, FREE next-business-day delivery, dedicated account management and customer service, we're your single solution for everything your office needs.

Enjoy the advantage:

- Specialized pricing through the State of Ohio and NJPA contracts
- Easy ordering with StaplesLink.com®
- Efficient tracking through one simple invoice
- Fast and FREE delivery
- "The outstanding Customer Service Experience." — J.D. Power and Associates

Questions? Contact the State of Ohio Customer Service Team at 1-800-724-1642. To get set up on StaplesLink.com, please contact Business Development Manager Bob Ritter at bob.ritter@staples.com

"One Site, One Mission"

www.Ohio.Gov/Procure



Explore Ohio procurement opportunities and current contracts on the State Procurement Website. You will find procurement information that is up to the minute, accurate, intuitive, and comprehensive.

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What's New
Regularly visiting What's New will help you stay abreast of the latest announcements, procurement opportunities, and newly awarded contracts.

Selling to the State
Selling to the State will help you register as a vendor, MBE, or EDGE establish a noncompetitive contract such as a State Term Schedule, or view procurement opportunities administered by DAS or other agency/government entities.

Current Contracts
Finding contracts is a breeze using the Current Contracts section of the website. The new website offers several intuitive methods of navigating to the contract information. You can customize the results of your search using the robust sorting tools, and you can capture these results using the print friendly capability of the website.

Ohio Department of Administrative Services
Visit the State Procurement Website



Ohio.gov
State Procurement

for Contractors/Vendors for Government Entities for State Employees for the Public

How to find contracts? There are a variety of ways...

What's New
Selling to the State
Current Contracts

Select "Current Contracts"

The State of Ohio's Procurement Web site provides access to bid opportunities and contract award information for supplies and services from all levels of state government.

State Home OIT Home DAS Home site map contact DAS search Ohio.gov privacy policy

Ohio.gov State Procurement

for Contractors/Vendors for Government Entities for State Employees

Search for Cooperative Purchasing Agreement Contracts

Enter the Co-op contract search criteria below and select [Search] for results. Click the hotlinked labels for more information about each search criteria.

* Click For More Information
BWC Contribution Restriction Language

General Criteria

Commodity Category: Public Works Maintenance, Park Equip & Construction Svcs

Date Range:
Step 1: Select Type
Step 2: Specify a Range

Search Clear

Return to Current Contract

state home OIT home DAS

Select the commodity category

Water/Water Developmental Center	OSP	Open	000709	08054713	7/1/2012	6/30/2014	SAW, Inc.
Heavy Construction Equipment - Bush Chippers, Grinder	ETS	Open	878518Q	7751301908	12/30/2007	4/30/2013	Vermeer Sales & Service Inc.
Heavy Construction Equipment - Excavators, Utility Vehicles, Compact Tractors	ETS	Open	878515	800135	5/1/2011	4/30/2016	Bobcat Company
Heavy Machinery Construction Equipment - Aggregate Spreaders	ETS	Open	878515	800116	6/10/2010	5/31/2014	Concord Road Equipment Mfg., Inc.
Lawn, Garden - Heavy Construction Equipment	ETS	Open	878515U	7751301908	6/1/2008	5/31/2013	John Deere Industrial Inc.
Lawn, Garden - Heavy Construction Equipem. - Snow Plows	ETS	Open	878515	800038	6/23/2009	5/31/2013	Small Equipment Co Inc.
Lawn, Garden and Heavy Construction Equipment - Snow Removal Equipment	ETS	Open	878515	7751300408	9/13/2007	9/30/2014	Oshkosh Truck Corp.
Lawn, Garden and Heavy Equipment - Mowers	ETS	Open	878515Y	7751301205	10/6/2008	9/30/2013	Tiger Corporation
Lawn, Garden, Heavy Construction Equipment - Mowers	ETS	Open	878515X	7751300508	8/1/2007	8/31/2013	Alamo Sales Corp.
Painting - Wall Covering, ETC.	ETS	Open	HRM625	4462900108	9/1/2007	8/31/2013	Commercial Painting Inc.
Playground Equipment	ETS	Open	878640W	7764000108	2/13/2008	2/28/2013	LANDSCAPE Structures, Inc.
Playground Equipment	ETS	Open	878640	800220	4/30/2012	12/31/2013	BCT Burke Company, LLC
Professional Pest Control Services	ITB	PMBE	UDCC24	07906312	7/1/2012	6/30/2013	Multiple

A table of all contracts within that category will display

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Ohio.gov State Procurement

for Contractors/Vendors for Government Entities for State Employees for the Public

Current Contracts

Search Using the Alpha List

Search by Contract Type

Search Using a Keyword

Step 1 - Enter contract specific keywords

Step 2 - Select a keyword search method

Keyword Search

Search using a "Keyword" click "Keyword Search"

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Some contracts of interest?

- **Vehicles** -
 (Automobiles/Passenger Vans) - [GDC104](#)
 (Law Enforcement Vehicles) - [GDC050](#)
 (Trucks, Utility Vehicles, Cargo Vans) - [GDC093](#)
- **Electric contract** - [DAS010](#)
- **Heavy Equipment, Parks and Grounds keeping Equipment** - snow removal, mowers, trailers, backhoes, aggregate spreaders [STS515](#)
- **Paper Products** - [GDC148](#)
- **Auto Parts** - [GPC017](#)
- **Fuel** - [GDC027](#)
- **Ice Removal Salt** - [GDC040](#)
- **Uniforms and General Purpose Clothing** - [GDC060](#), [GDC054](#)
- **Cost per Copy program** - [MAC009](#)
- **Walk-in building supplies** - [GPC012](#) (Lowe's)



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Some contracts of interest?

- **Computer hardware and software** - various STS and MACs
- **Telecommunications and Wireless Contracts**- www.ohio.gov/oit
Denise Freshly, Manager, Office of Information Technology
 (614) 466-6060
 - AT&T, Sprint/Nextel, Verizon and others
- **MARCS Program** - Multi-Agency Radio Communication System -
Darryl Anderson, MARCS Program Manager (614) 466-2257
- **Community Rehabilitation Program** - various contracts
Ron Rowland, Manager (614) 644-6365
- **State and Federal Surplus Property**
Jim Rooker (614) 466-7636
- **State Printing**
Dan Boyle, Manager (614) 752-0070



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Contact us anytime!

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 Membership support, Contract assistance,
 Program inquiries

Contact us anytime, or visit our web site at
das.ohio.gov/CooperativePurchasing





Questions?