AUDITED FINANCIAL STATEMENTS

JUNE 30, 2003



Board of Directors Lorain County Community College Foundation

We have reviewed the Independent Auditor's Report of the Lorain County Community College Foundation, Lorain County, prepared by Barnes Wendling CPAs, Inc., for the audit period July 1, 2002 through June 30, 2003. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Lorain County Community College Foundation is responsible for compliance with these laws and regulations.

Betty Montgomeny

BETTY MONTGOMERY Auditor of State

December 29, 2003



Table of Contents

INDEPENDENT AUDITORS' REPORT ON THE FINANCIAL STATEMENTS	. 1
FINANCIAL STATEMENTS Statement of Financial Position	. 2
Statement of Activities	. 3
Statement of Cash Flows	. 4
Notes to Financial Statements	5 - 11
Independent Auditors' Report on Compliance and on Internal Control over Financial Reporting Based on an Audit of Financial Statements Performed in Accordance with Governmental Auditing Standards	. 12 - 13





INDEPENDENT AUDITORS' REPORT

September 18, 2003

The Board of Directors
Lorain County Community College Foundation
Elvria, Ohio

We have audited the accompanying statement of financial position of Lorain County Community College Foundation, Inc. (an Ohio non-profit organization) as of June 30, 2003 and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements include certain prior year summarized comparative information in total, but not by net asset class. Such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2002, from which the summarized information is derived.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lorain County Community College Foundation, Inc. as of June 30, 2003, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated September 18, 2003, on our consideration of Lorain County Community College Foundation, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grants. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of our audit.

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Statement of Financial Position June 30, 2003 with Summarized Financial Information for June 30, 2002

	June 30,		
	2003	2002	
ASSETS			
Cash and cash equivalents	\$ 198,942	\$ 327,695	
Receivables	-0-	5,795	
Unconditional promises to give	1,992,790	2,206,890	
Investments	13,352,113	13,217,929	
Prepaid expenses	-0-	1,200	
Equipment, net of accumulated depreciation			
of \$50,134 and \$40,539	17,459	25,054	
Other asset	<u>48,000</u>		
TOTAL ASSETS	<u>\$15,609,304</u>	<u>\$15,784,563</u>	
LIABILITIES			
Accounts payable	\$ 53,634	\$ 79,571	
Support payable	-0-	212,673	
Deferred revenue	24,428	57,903	
Annuity obligation	7,039	8,260	
Engineering building support payable	926,384	1,087,081	
TOTAL LIABILITIES	1,011,485	1,445,488	
NET ASSETS			
Unrestricted	691,493	671,464	
Temporarily restricted	1,922,240	2,250,555	
Permanently restricted	11,984,086	11,417,056	
TOTAL NET ASSETS	14,597,819	14,339,075	
TOTAL LIABILITIES AND NET ASSETS	<u>\$15,609,304</u>	<u>\$15,784,563</u>	

See Notes to Financial Statements

Statement of Activities Year Ended June 30, 2003 with Summarized Financial Information for June 30, 2002

		20	003		2002
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Total
Revenue and support	<u>O'mootmotou</u>	11001110100	<u> 1100ti10t0d</u>	<u> </u>	<u> </u>
Contributions	\$ 204,142	\$ 260,714	\$ 815,793	\$ 1,280,649	\$ 1,791,362
Investment income	298,824	316,285	(282,618)	332,491	(2,279,410)
	·	310,203	33,855	106,265	113,510
Special event	<u>72,410</u>				
Total revenues and support	575,376	576,999	567,030	1,719,405	(374,538)
Net assets released from					
restrictions	905,314	(905,314)		-0-	-0-
	1,480,690	(328,315)	567,030	1,719,405	(374,538)
F					
Expenses	5.45.700			5.45. 7 00	700.040
Scholarships	545,792			545,792	730,912
Support for Lorain County					
Community College	433,881			433,881	545,219
Management and general	254,462			254,462	174,476
Fundraising	226,526			226,526	429,798
Total expenses	<u>1,460,661</u>	-0-	-0-	1,460,661	<u>1,880,405</u>
Change in net assets	20,029	(328,315)	567,030	258,744	(2,254,943)
Net assets, beginning of year	671,464	2,250,555	11,417,056	14,339,075	16,594,018
NET ASSETS, end of year	<u>\$ 691,493</u>	<u>\$1,922,240</u>	<u>\$11,984,086</u>	<u>\$14,597,819</u>	<u>\$14,339,075</u>

Statement of Cash Flows Year Ended June 30, 2003 with Summarized Financial Information for June 30, 2002

		Years End	ded Ju	ne 30,
		2003		2002
Cash Flows From Operating Activities				<u>.</u>
Change in net assets	\$	258,744	(\$	2,254,943)
Adjustments to reconcile change in net assets			,	,
to net cash provided by (used in) operating				
activities:				
Depreciation		9,595		7,413
Loss on disposal of assets		-0-		3,435
Net (gain) loss on investments		10,046		2,592,478
(Increase) decrease in assets				
Receivables		5,795	(5,185)
Unconditional promises to give		214,100		210,200
Prepaid expenses		1,200	(1,200)
Increase (decrease) in liabilities				
Change in accounts and support payable	(399,307)	(95,757)
Deferred revenue	(33,475)	(9,887)
Annuity obligation	(1,221)		8,260
Contributions restricted for permanent				
investment	(815,793)	(_	835,341)
Net cash used in operating				
activities	(750,316)	(380,527)
Cash Flows From Investing Activities				
Purchase of other asset	(48,000)		-0-
Payments for property and equipment	(2,000)	(8,853)
Proceeds from the sale of investments	4	1,745,818		8,341,280
Purchase of investments	(_4	1,890,048)	(_	8,698,79 <u>5</u>)
Net cash used in investing activities	(194,230)	(366,368)
Cash Flows From Financing Activities				
Contributions restricted for permanent				
investment	_	815,793	_	835,341
Net increase (decrease) in cash	(128,753)		88,446
Cash and cash equivalents at beginning of year	_	327,695	_	239,249
Cash and cash equivalents at end of year	<u>\$</u>	198,942	<u>\$</u>	327,695

Notes to Financial Statements Year Ended June 30, 2003

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Lorain County Community College Foundation, Inc. (the Foundation), a Non-Governmental, Non-Profit corporation established under the laws of the State of Ohio, was established to foster excellence in teaching and learning by encouraging philanthropic support for students, faculty, programs and facilities of Lorain County Community College (the College).

Basis of Accounting

The financial statements of the Foundation have been prepared utilizing the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities. Furthermore, the accounting policies adhered to by the Foundation are generally consistent with the *Audit and Accounting Guide for Not-For-Profit Organizations* issued by the American Institute of Certified Public Accountants.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-For-Profit Organizations. Under SFAS No. 117, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Cash and Cash Equivalents

The Foundation classifies its checking and money market accounts as cash. Any cash or cash equivalents maintained in any professional managed account is classified as investments, due to the overall non-current investment strategy of their investment philosophy.

Comparative Financial Information

The financial statements include certain prior year summarized comparative financial information. Such information does not include sufficient detail to constitute a full financial statement presentation. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2002, from which the summarized information was derived.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements Year Ended June 30, 2003

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Equipment

Equipment is recorded at historical cost or fair market value in case of donation. Depreciation is recorded on the straight-line method over the useful lives of the respective assets, which is generally five years. The Foundation capitalizes all long-lived assets with a useful life in excess of one year.

Donated Services

Donated services are recognized as contributions in accordance with SFAS No. 116, *Accounting for Contributions Received and Contributions Made*, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation.

Unrestricted Net Assets

Net assets not subject to donor-imposed stipulations. This category includes net assets designated by the Board.

Temporarily Restricted Net Assets

Net assets subject to donor-imposed stipulations that may or will be met by actions of the Board/Organization and/or the passage of time.

Permanently Restricted Net Assets

Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization.

Administration Fee

The Foundation allocates a 0.9% administration fee on temporarily and permanently restricted net assets, excluding unconditional promises to give, to provide for indirect program, management and general, and fundraising expenses. The total amount charged to net assets related to this fee was \$112,992 and \$117,121 for the years ended June 30, 2003 and 2002, respectively.

Functional Allocation of Expenses

The cost of providing various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among programs and supporting services benefited.

Reclassifications

Certain amounts from 2002 have been reclassified to conform with the 2003 presentation.

Notes to Financial Statements Year Ended June 30, 2003

NOTE B - TAXES

The Foundation is exempt from income taxes under Section 501(c)(3) as a Non-Governmental, Non-Profit entity of the Internal Revenue Code. The Foundation has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(1)(A)(vi).

NOTE C - CHARITABLE REMAINDER UNITRUSTS

The Foundation was named co-beneficiary of three charitable remainder unitrusts. Despite the fact the trusts are irrevocably funded, no amounts have been recorded in the accompanying financial statements, as the naming and changing of the charities in each trust are revocable by the trustees.

The Foundation has a charitable gift annuity agreement with a donor. The Foundation was named as trustee and beneficiary. At June 30, 2003 and 2002, the related asset is included in investments in the accompanying financial statements.

NOTE D - INVESTMENTS

Investments consist of debt and equity securities and mutual funds. Investments are carried at fair value and are summarized as follows:

	June 30, 2003		June 30) <u>, 2002</u>
	Cost	Fair Value	Cost	Fair Value
Common equity				
securities	\$ 873,727	\$ 1,618,215	\$ 2,719,184	\$ 3,573,639
Mutual equity funds	7,983,518	7,620,591	7,308,984	5,691,690
Mutual bond funds	3,261,532	3,261,999	4,030,422	3,886,805
Cash and cash				
equivalents	<u>851,308</u>	851,308	65,795	65,795
	<u>\$12,970,085</u>	<u>\$13,352,113</u>	<u>\$14,124,385</u>	<u>\$13,217,929</u>

Notes to Financial Statements Year Ended June 30, 2003

NOTE D - INVESTMENTS (CONTINUED)

Investment income for the years ended June 30, 2003 and 2002 consisted of the following:

	_	2003	2002
Interest and dividends	\$	389,236	\$ 399,224
Net gains (losses)	(10,046)	(2,592,478)
Management fees	(46,699)	(<u>86,156</u>)
Total investment income (loss)	\$	332,491	(\$2,279,410)

NOTE E - PROMISES TO GIVE

Unconditional promises to give at June 30, 2003 and 2002 are as follows:

	2003	2002
Receivable in less than one year Receivable in one to five years	\$ 466,215 1,516,000	\$ 613,000 1,444,000
Receivable after five years Total unconditional promises to give Less discounts to present value	50,000 2,032,215 (<u>39,425</u>)	250,000 2,307,000 (<u>100,110</u>)
Net unconditional promises to give	<u>\$1,992,790</u>	\$2,206,890

The discount rate used on long-term promises to give at June 30, 2003 and 2002 was 0.95% and 1.90%, respectively.

Notes to Financial Statements Year Ended June 30, 2003

NOTE F - ENGINEERING BUILDING SUPPORT PAYABLE

The Foundation has committed to funding support for the College's engineering building. The following payments due under this commitment for the years ended June 30, 2003 and 2002 are as follows:

	2003	2002
Payable in less than one year	\$ 200,000	\$ 200,000
Payable in one to five years	600,000	650,000
Payable after five years	<u>150,000</u>	300,000
Total committed support payable	950,000	1,150,000
Less discounts to present value	(<u>23,616</u>)	(<u>62,919</u>)
Net engineering building support payable	<u>\$ 926,384</u>	<u>\$1,087,081</u>

The discount rate used on long-term support payable at June 30, 2003 and 2002 was 0.95% and 1.90%, respectively.

NOTE G - TEMPORARILY RESTRICTED NET ASSETS

Net assets as of June 30, 2003 and 2002 were temporarily restricted for the following purposes:

	2003	2002
Support of the College's faculty, programs, facilities and Foundation's operation Scholarships	\$ 774,813 	\$ 643,599
Total temporarily restricted net assets	\$1,922,240	\$2,250,555

Net assets released from donor restrictions by incurring expenses satisfying the restricted purposes for the years ended June 30, 2003 and 2002:

	2003	2002
Support of the College's faculty, programs,		
facilities and Foundation's operation	\$ 55,303	\$ 512,492
Scholarships	770,011	639,090
Collection of unrestricted promises to give	80,000	66,500
Total restrictions released	\$ 905,314	<u>\$1,218,082</u>

Notes to Financial Statements Year Ended June 30, 2003

NOTE H - PERMANENTLY RESTRICTED NET ASSETS

Net assets as of June 30, 2003 and 2002 were permanently restricted for the following purposes:

	2003	2002
Support of the College's faculty, programs,		
and facilities	\$ 1,820,119	\$ 1,226,731
Scholarships	7,383,407	7,331,810
Operations and general support	2,780,560	2,858,515
Total permanently restricted net assets	<u>\$11,984,086</u>	<u>\$11,417,056</u>

Permanently restricted net asset investment income available for expenditure is limited to 4.0% of the trailing three year average of the permanently restricted net asset balance, with any excess investment income added to permanently restricted net assets. The Foundation's intent is that the spending policy and the administrative fee will result in long-term preservation of permanently restricted net asset corpus.

NOTE I - CONCENTRATIONS

The Foundation may, from time to time, maintain cash balances which exceed federal depository limits.

At June 30, 2003, one donor's promise represented approximately 50% of the unconditional promises to give balance.

NOTE J - RELATED PARTY

As described in Note A, the Foundation is affiliated with the College. During the year ended June 30, 2003 and 2002, the College provided the Foundation with professional services valued at \$194,425 and \$197,301, respectively. The value of those services are included as contributions in the financial statement and expensed on a functional basis based on the type of service.

During the years ended June 30, 2003 and 2002, the Foundation provided scholarships and support to the College of \$1,572,104 and \$1,276,131, respectively.

At June 30, 2003 and 2002, amounts due to the College totaled \$942,259 and \$1,367,833, respectively.

Notes to Financial Statements Year Ended June 30, 2003

NOTE K - NEW PRONOUNCEMENTS

Governmental Accounting Standards Board (GASB) issued Statement No. 39, *Determining Whether Certain Organizations are Component Units*, which will be effective to the Foundation for the year ending June 30, 2004. Statement No. 39 require the Foundation to be evaluated as a component unit of the College. The Foundation has not determined the full impact of this new pronouncement on the Foundation's financial statements.





REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

September 18, 2003

The Board of Directors Lorain County Community College Foundation Elyria, Ohio

We have audited the financial statements of Lorain County Community College Foundation, Inc. (an Ohio nonprofit organization) as of and for the year ended June 30, 2003, and have issued our report dated September 18, 2003. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits obtained in Government Auditing Standards, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether Lorain County Community College Foundation, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under Government Auditing Standards.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Lorain County Community College Foundation, Inc.'s internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operations that we consider to be material weaknesses.



In addition, we noted other matters involving internal control and its operation that we have reported to management of Lorain County Community College Foundation in a separate letter dated September 18, 2003.

This report is intended solely for the information and use of the board of trustees, management, and others within the organization and is not intended to be and should not be used by anyone other than these specified parties.

Barnes Wendling CRAs, la.



88 East Broad Street P.O. Box 1140 Columbus, Ohio 43216-1140

Telephone 614-466-4514

800-282-0370

Facsimile 614-466-4490

LORAIN COUNTY LORAIN COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED JANUARY 20, 2004