Southern Ohio Growth Partnership, Inc. and Affiliates

Scioto County

Single Audit

January 1, 2005 Through December 31, 2005

Fiscal Year Audited Under GAGAS: 2005

BALESTRA, HARR & SCHERER

CERTIFIED PUBLIC ACCOUNTANTS 528 South West Street, P.O. Box 687 Piketon, Ohio 45661

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Board of Trustees Southern Ohio Growth Partnership, Inc. and Affiliates 342 Second Street Portsmouth, Ohio 45662

We have reviewed the *Independent Auditors' Report* of the Southern Ohio Growth Partnership, Inc. and Affiliates, Scioto County, prepared by Balestra, Harr & Scherer, CPAs, Inc., for the audit period January 1, 2005 through December 31, 2005. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Southern Ohio Growth Partnership, Inc. and Affiliates is responsible for compliance with these laws and regulations.

BETTY MONTGOMERY

Betty Montgomery

October 25, 2006

Auditor of State



$\frac{\text{SOUTHERN OHIO GROWTH PARTNERSHIP, INC. AND AFFILIATES}}{\text{SCIOTO COUNTY}}$

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Member American Institute of Certified Public Accountants

Ohio Society of Certified Public Accountants

Board of Trustees Southern Ohio Growth Partnership, Inc. and Affiliates 342 Second Street Portsmouth, Ohio 45662

Independent Auditors' Report

We have audited the accompanying statement of financial position of the Southern Ohio Growth Partnership, Inc. and Affiliates, Scioto County, as of December 31, 2005, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Southern Ohio Growth Partnership, Inc. and Affiliates' management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Southern Ohio Growth Partnership, Inc. and Affiliates, as of December 31, 2005, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 24, 2006, on our consideration of the Southern Ohio Growth Partnership, Inc. and Affiliate's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The schedule of functional expenses on pages 12-13 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

Southern Ohio Growth Partnership, Inc. and Affiliates Independent Auditors' Report Page -2-

The accompanying schedule of federal awards expenditures is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Balestra, Harr & Scherer, CPAs, Inc.

Balistra, Harr & Scherur

August 24, 2006

Southern Ohio Growth Partnership, Inc. and Affiliates Scioto County

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS OF DECEMBER 31, 2005

	2005
Assets:	
Current Assets:	
Cash	\$ 211,655
Receivables:	
Accounts	12,669
Loans	832,025
Prepaid Asset	3,175
Deposits	22,658
Total Current Assets	1,082,182
Long-Term Loans Receivable	3,155,012
Net Property, Plant & Equipment	1,328,754
Total Assets	\$ 5,565,948
Liabilities and Net Assets:	
Current Liabilities	
Accounts payable and Accrued Expenses	\$ 32,389
Notes Payable	67,896
Capital Leases Payable	7,688
Deferred Income	128,003
Total Current Liabilities	235,976
Capital Leases Payable	8,952
Notes Payable	3,222,854
Total Liabilities	3,467,782
Net Assets:	
Unrestricted	1,233,042
Temporarily Restricted	865,124
Total Net Assets	2,098,166
Total Liabilities and Net Assets	\$ 5,565,948

The notes to the consolidated financial statements are an integral part of this statement.

Southern Ohio Growth Partnership, Inc. and Affiliates Scioto County CONSOLIDATED STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2005

Contributions \$ 177,625 Grants 747,345 Fees 514,727 Dues 74,168 Miscellaneous 70,268 Total Unrestricted Revenue 1,584,133 Net Assets Released from Program Restrictions: 84,230 Satisfaction of Program Restrictions 84,230 Total Unrestricted Revenue and Other Support 1,668,363 Expenses: 309,963 Greater Portsmouth Growth Corporation 309,963 Portsmouth Area Chamber of Commerce 177,596 Portsmouth Murals 41,278 PMI Building Fund 12,664 Intermediary Relending Program IV 16,629 Intermediary Relending Program II 13,282 Intermediary Relending Program II 14,200 Intermediary Relending Program I 3,525 Enterprise Community/Empowerment Zone 99 Junior Achievement 922 Rural Business Enterprise Grant II 1,860 General and Administration Expenses 224,579 Total Expenses before Depreciation 820,617 Depreciation	Change in Unrestricted Net Assets		2005
Contributions \$ 177,625 Grants 747,345 Fees 514,727 Dues 74,168 Miscellaneous 72,268 Total Unrestricted Revenue 1,584,133 Net Assets Released from Program Restrictions: 84,230 Satisfaction of Program Restrictions 84,230 Total Unrestricted Revenue and Other Support 1,668,363 Expenses: Seater Portsmouth Growth Corporation 309,963 Portsmouth Area Chamber of Commerce 171,596 Portsmouth Murals 41,278 PMI Building Fund 16,629 Intermediary Relending Program IV 16,629 Intermediary Relending Program II 14,200 Intermediary Relending Program II 14,200 Intermediary Relending Program II 99 Junior Achievement 99 Rural Business Enterprise Grant II 1,020 Rural Business Enterprise Grant II 1,860 General and Administration Expenses 224,579 Total Expenses before Depreciation 820,617 Depreciation 820,617	Changes in Unrestricted Net Assets:		2003
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Total Unrestricted Revenue and Other Support 1,668,363	Net Assets Released from Program Restrictions:		
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Greater Portsmouth Growth Corporation 309,963 Portsmouth Area Chamber of Commerce 171,596 Portsmouth Murals 41,278 PMI Building Fund 12,664 Intermediary Relending Program IV 16,629 Intermediary Relending Program III 13,282 Intermediary Relending Program II 14,200 Intermediary Relending Program I 3,525 Enterprise Community/Empowerment Zone 99 Junior Achievement 922 Rural Business Enterprise Grant 10,020 Rural Business Enterprise Grant II 10,020 General and Administration Expenses 224,579 Total Expenses before Depreciation 820,617 Depreciation 2,828 Total Expenses 823,445 Increase in Unrestricted Net Assets 844,918 Changes in Temporarily Restricted Net Assets 120,194 Fees 11,046 Net Assets related from Restrictions (84,230) Increase in Net Assets 891,928 Net Assets, Beginning of Year Unrestricted 388,124 Temporarily Restricted <td>Total Unrestricted Revenue and Other Support</td> <td></td> <td>1,668,363</td>	Total Unrestricted Revenue and Other Support		1,668,363
Greater Portsmouth Growth Corporation 309,963 Portsmouth Area Chamber of Commerce 171,596 Portsmouth Murals 41,278 PMI Building Fund 12,664 Intermediary Relending Program IV 16,629 Intermediary Relending Program III 13,282 Intermediary Relending Program II 14,200 Intermediary Relending Program I 3,525 Enterprise Community/Empowerment Zone 99 Junior Achievement 922 Rural Business Enterprise Grant 10,020 Rural Business Enterprise Grant II 10,020 General and Administration Expenses 224,579 Total Expenses before Depreciation 820,617 Depreciation 2,828 Total Expenses 823,445 Increase in Unrestricted Net Assets 844,918 Changes in Temporarily Restricted Net Assets 120,194 Fees 11,046 Net Assets related from Restrictions (84,230) Increase in Net Assets 891,928 Net Assets, Beginning of Year Unrestricted 388,124 Temporarily Restricted <td>Evnanses:</td> <td></td> <td></td>	Evnanses:		
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Junior Achievement 922 Rural Business Enterprise Grant 10,020 Rural Business Enterprise Grant II 1,860 General and Administration Expenses 224,579 Total Expenses before Depreciation 820,617 Depreciation 2,828 Total Expenses 823,445 Increase in Unrestricted Net Assets 844,918 Changes in Temporarily Restricted Net Assets 120,194 Fees 11,046 Net Assets related from Restrictions (84,230) Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Unrestricted 388,124 Temporarily Restricted 41,230,238 Net Assets, End of Year 1,233,042 Unrestricted 1,233,042 Temporarily Restricted 865,124			,
Rural Business Enterprise Grant II 10,020 Rural Business Enterprise Grant II 1,860 General and Administration Expenses 224,579 Total Expenses before Depreciation 820,617 Depreciation 2,828 Total Expenses 823,445 Increase in Unrestricted Net Assets 844,918 Changes in Temporarily Restricted Net Assets 120,194 Fees 11,046 Net Assets related from Restrictions (84,230) Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Unrestricted 818,114 Temporarily Restricted 818,114 Unrestricted 1,206,238 Net Assets, End of Year 1,233,042 Temporarily Restricted 865,124	· · · · · · · · · · · · · · · · · · ·		
General and Administration Expenses 224,579 Total Expenses before Depreciation 820,617 Depreciation 2,828 Total Expenses 823,445 Increase in Unrestricted Net Assets 844,918 Changes in Temporarily Restricted Net Assets 120,194 Fees 11,046 Net Assets related from Restrictions (84,230) Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Unrestricted 318,114 1,206,238 Net Assets, End of Year 1,233,042 Unrestricted 1,233,042 Temporarily Restricted 865,124			10,020
Total Expenses before Depreciation 820,617 Depreciation 2,828 Total Expenses 823,445 Increase in Unrestricted Net Assets 844,918 Changes in Temporarily Restricted Net Assets 120,194 Fees 11,046 Net Assets related from Restrictions (84,230) Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Unrestricted 318,114 1,206,238 Net Assets, End of Year 1,233,042 Unrestricted 1,233,042 Temporarily Restricted 865,124	Rural Business Enterprise Grant II		1,860
Depreciation 2,828 Total Expenses 823,445 Increase in Unrestricted Net Assets 844,918 Changes in Temporarily Restricted Net Assets	General and Administration Expenses		224,579
Total Expenses 823,445 Increase in Unrestricted Net Assets 844,918 Changes in Temporarily Restricted Net Assets 120,194 Fees 11,046 Net Assets related from Restrictions (84,230) Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Unrestricted 318,114 1,206,238 Net Assets, End of Year 1,233,042 Unrestricted 1,233,042 Temporarily Restricted 865,124	Total Expenses before Depreciation		820,617
Increase in Unrestricted Net Assets	Depreciation		2,828
Changes in Temporarily Restricted Net Assets 120,194 Interest 11,046 Net Assets related from Restrictions (84,230) Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Temporarily Restricted 318,114 1,206,238 Net Assets, End of Year 1,233,042 Unrestricted 1,233,042 Temporarily Restricted 865,124	Total Expenses		823,445
Interest 120,194 Fees 11,046 Net Assets related from Restrictions (84,230) Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Temporarily Restricted 818,114 1,206,238 Net Assets, End of Year Unrestricted 1,233,042 Temporarily Restricted 865,124	Increase in Unrestricted Net Assets		844,918
Fees 11,046 Net Assets related from Restrictions (84,230) Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Unrestricted 318,114 1,206,238 Net Assets, End of Year 1,233,042 Unrestricted 1,233,042 Temporarily Restricted 865,124	Changes in Temporarily Restricted Net Assets		
Net Assets related from Restrictions (84,230) Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Unrestricted 318,114 1,206,238 Net Assets, End of Year 1,233,042 Unrestricted 1,233,042 Temporarily Restricted 865,124			
Increase in Temporarily Restricted Net Assets 47,010 Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Unrestricted 318,114 Temporarily Restricted 818,114 1,206,238 Net Assets, End of Year Unrestricted 1,233,042 Temporarily Restricted 865,124			
Increase in Net Assets 891,928 Net Assets, Beginning of Year 388,124 Unrestricted 388,124 Temporarily Restricted 818,114 1,206,238 Net Assets, End of Year 1,233,042 Unrestricted 1,233,042 Temporarily Restricted 865,124			
Net Assets, Beginning of Year 388,124 Unrestricted 818,114 Temporarily Restricted 1,206,238 Net Assets, End of Year Unrestricted Unrestricted 1,233,042 Temporarily Restricted 865,124	Increase in Temporarily Restricted Net Assets	_	47,010
Unrestricted 388,124 Temporarily Restricted 818,114 1,206,238 Net Assets, End of Year Unrestricted 1,233,042 Temporarily Restricted 865,124	Increase in Net Assets		891,928
Temporarily Restricted 818,114 1,206,238 Net Assets, End of Year Unrestricted 1,233,042 Temporarily Restricted 865,124			
Net Assets, End of Year Unrestricted 1,233,042 Temporarily Restricted 865,124			
Net Assets, End of Year Unrestricted 1,233,042 Temporarily Restricted 865,124	Temporarily Restricted		
Unrestricted 1,233,042 Temporarily Restricted 865,124	Net Assets, End of Year		1,200,236
Temporarily Restricted 865,124	· · · · · · · · · · · · · · · · · · ·		1,233,042
Net assets, end of year \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\			
	Net assets, end of year	\$	2,098,166

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2005

Depreciation 2,828 Increase in accounts receivable (6,484) Increase in deposits (20,563) Increase in accounts payable and accrued expenses 4,479 Net cash provided by operating activities 872,188 Cash Flows From Investing Activities: Payments for Capital Acquisitions (870,032) Principal disbursements on notes receivable (552,500) Payments received on notes receivable 296,497 Net cash used in investing activities Activities (1,126,035) Cash Flows From Financing Activities: Payments on long-term debt (122,165) Proceeds from long-term debt 511,045 Net cash provided by financing activities 388,880 Net Increase In Cash 135,033 Cash at January 1, 2005 76,622	Cash Flows From Operating Activities: Change in net assets Adjustments to reconcile change in net assets	\$	891,928
Increase in accounts receivable Increase in deposits Increase in deposits Increase in accounts payable and accrued expenses Increase in accounts payable and accrued expenses Net cash provided by operating activities Payments for Capital Acquisitions Principal disbursements on notes receivable Payments received on notes receivable Payments received on notes receivable Net cash used in investing activities Activities Cash Flows From Financing Activities: Payments on long-term debt Proceeds from long-term debt Net cash provided by financing activities Net Increase In Cash Cash at January 1, 2005 76,622	to net cash provided by operating activities:		2 020
Increase in deposits Increase in accounts payable and accrued expenses A,479 Net cash provided by operating activities Payments for Capital Acquisitions Principal disbursements on notes receivable Payments received on servities Cash Flows From Financing Activities Payments on long-term debt Proceeds from long-term debt Net cash provided by financing activities Net cash provided by financing activities Net Increase In Cash Cash at January 1, 2005 Proceeds Togotham accrued expenses (870,032) (870,032) (1,126,035) (1,126,035) (1,126,035) 135,033 Cash at January 1, 2005	*		· · · · · · · · · · · · · · · · · · ·
Increase in accounts payable and accrued expenses 4,479 Net cash provided by operating activities 872,188 Cash Flows From Investing Activities: Payments for Capital Acquisitions (870,032) Principal disbursements on notes receivable (552,500) Payments received on notes receivable 296,497 Net cash used in investing activities Activities (1,126,035) Cash Flows From Financing Activities: Payments on long-term debt (122,165) Proceeds from long-term debt 511,045 Net cash provided by financing activities 388,880 Net Increase In Cash 135,033 Cash at January 1, 2005 76,622			. , ,
Net cash provided by operating activities 872,188 Cash Flows From Investing Activities: Payments for Capital Acquisitions (870,032) Principal disbursements on notes receivable (552,500) Payments received on notes receivable 296,497 Net cash used in investing activities Activities (1,126,035) Cash Flows From Financing Activities: Payments on long-term debt (122,165) Proceeds from long-term debt 511,045 Net cash provided by financing activities 388,880 Net Increase In Cash 135,033 Cash at January 1, 2005	-		
Cash Flows From Investing Activities: Payments for Capital Acquisitions Principal disbursements on notes receivable Payments received on notes receivable Payments received on notes receivable Payments received on notes receivable Payments on investing activities Activities Cash Flows From Financing Activities: Payments on long-term debt Proceeds from long-term debt Net cash provided by financing activities Net Increase In Cash Payments on Cash Proceeds from Cash Net Increase In Cash Proceeds In Cash Payments on Cash Proceeds from Cash P	increase in accounts payable and accrued expenses		4,479
Payments for Capital Acquisitions Principal disbursements on notes receivable Payments received on notes receivable Payments on long-term dett Payments on long-term debt Proceeds from long-term debt Net cash provided by financing activities Net Increase In Cash Payments on Capital Acquisitions Payments on long-term debt Proceeds from	Net cash provided by operating activities		872,188
Principal disbursements on notes receivable (552,500) Payments received on notes receivable 296,497 Net cash used in investing activities Activities (1,126,035) Cash Flows From Financing Activities: (122,165) Payments on long-term debt 511,045 Net cash provided by financing activities 388,880 Net Increase In Cash 135,033 Cash at January 1, 2005 76,622	Cash Flows From Investing Activities:		
Payments received on notes receivable 296,497 Net cash used in investing activities Activities (1,126,035) Cash Flows From Financing Activities: ** Payments on long-term debt (122,165) Proceeds from long-term debt 511,045 Net cash provided by financing activities 388,880 Net Increase In Cash 135,033 Cash at January 1, 2005 76,622	Payments for Capital Acquisitions		(870,032)
Net cash used in investing activities Activities (1,126,035) Cash Flows From Financing Activities: Payments on long-term debt (122,165) Proceeds from long-term debt 511,045 Net cash provided by financing activities 388,880 Net Increase In Cash 135,033 Cash at January 1, 2005 76,622	Principal disbursements on notes receivable		(552,500)
Cash Flows From Financing Activities: Payments on long-term debt (122,165) Proceeds from long-term debt 511,045 Net cash provided by financing activities 388,880 Net Increase In Cash 135,033 Cash at January 1, 2005 76,622	Payments received on notes receivable		296,497
Payments on long-term debt (122,165) Proceeds from long-term debt 511,045 Net cash provided by financing activities 388,880 Net Increase In Cash 135,033 Cash at January 1, 2005 76,622	Net cash used in investing activities Activities	((1,126,035)
Proceeds from long-term debt 511,045 Net cash provided by financing activities 388,880 Net Increase In Cash 135,033 Cash at January 1, 2005 76,622	Cash Flows From Financing Activities:		
Net cash provided by financing activities388,880Net Increase In Cash135,033Cash at January 1, 200576,622	Payments on long-term debt		(122,165)
Net Increase In Cash 135,033 Cash at January 1, 2005 76,622	Proceeds from long-term debt		511,045
Cash at January 1, 2005 76,622	Net cash provided by financing activities		388,880
	Net Increase In Cash		135,033
	Cash at January 1, 2005		76,622
Cash at December 31, 2003 \$ 211,033	Cash at December 31, 2005	\$	211,655

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2005

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. DESCRIPTION OF THE ENTITY

Southern Ohio Growth Partnership and Affiliates is a private non-profit corporation created in accordance with Section 1702.010et. Seq. of the Ohio Revised Code. The Southern Ohio Growth Partnership and Affiliates was created in 1991 to stimulate area-wide economic growth by acting as an integral part of economic development in southern Ohio, and northern Kentucky in the direction and coordination of the activities of area organizations to accomplish a cohesive, non-duplicating effort.

B. BASIS OF ACCOUNTING

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The financial statements of the Southern Ohio Growth Partnership and Affiliates have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

C. CONSOLIDATION OF RELATED ENTITIES

The Southern Ohio Growth Partnership and Affiliates has adopted the provisions of the American Institute of Certified Public Accountants (AICPA) Statement of Position No. 94-3 (SOP 94-3), *Reporting of Related Entities by Not-for profit Organizations*. SOP 94-3 states that a not-for-profit organization should consolidate another not-for-profit organization if the reporting not-for-profit organization has both the control of the other not for profit organization, as evidenced by either majority ownership or a majority voting interest in the board of the other not-for-profit organization, and an economic interest in the other not-for-profit organization.

A brief description of each of the related entities follow:

Greater Portsmouth Growth Corporation

The Greater Portsmouth Growth Corporation (GPGC) strives to create development in southern Ohio, including developing an industrial land park.

Portsmouth Area Chamber of Commerce

The Portsmouth Area Chamber of Commerce (PACC) was created to promote business in Portsmouth, Ohio and the surrounding areas.

Retail Merchants Association

The Retail Merchants Association (RMA) is a business association organized to promote business in downtown Portsmouth, Ohio.

Portsmouth Murals, Inc.

Portsmouth Murals Inc (PMI) is a business association organized to promote the historic preservation of the Portsmouth area through the painting of murals on various buildings and landmarks inside the city limits.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2005 (Continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

D. FINANCIAL STATEMENT PRESENTATION

The Southern Ohio Growth Partnership and Affiliates has adopted Statement of Financial Accounting Standards (SFAS) No. 116, Accounting of Contributions Received and Made, and SFAS No. 117, Financial Statement for Not-Profit Organizations. SFAS No. 117 establishes standards for external financial reporting by not-for-profit organizations and requires that resources be classified for accounting and reporting purposes into three net asset categories according to externally (donor) imposed restrictions. SFAS No. 116 requires that unconditional promises to give (pledges) be recorded as receivables and revenues and requires the organization to distinguish between contributions received and for each net asset category in accordance with donor imposed restrictions. A description of the three net asset categories follows:

Permanently Restricted Net Assets – The Southern Ohio Growth Partnership and Affiliates reports gifts of cash and other assets as permanently restricted support if they are received with donor stipulations that limit the use of the donated assets in perpetuity.

Temporarily Restricted Net Assets - The Southern Ohio Growth Partnership and Affiliates reports gifts of cash, grants and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. These net assets may or will be met with actions of the Southern Ohio Growth Partnership and/or the passage of time.

Unrestricted Net Assets - The Southern Ohio Growth Partnership and Affiliates reports gifts of cash, land, buildings and equipment as unrestricted unless explicit donor stipulations specify how the donated assets must be used.

E. FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities.

Costs are allocated between management and general or the appropriate program based on evaluations of the related benefits. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Southern Ohio Growth Partnership and Affiliates.

F. ESTIMATES

The preparation of financial statements requires management to make estimates and assumptions that affect the reporting of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

Actual results could differ from those estimates.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2005 (Continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

G. PROPERTY, PLANT & EQUIPMENT

Fixed assets acquired for the general use of the Southern Ohio Growth Partnership and Affiliates in providing service are recorded at cost. Depreciation of fixed assets of the Southern Ohio Growth Partnership and Affiliates is calculated utilizing the straight line method. All assets reported in the financial statements are at cost less accumulated depreciation.

The estimated useful lives by major fixed asset class are as follows:

Buildings40 yearsEquipment5 yearsFurniture & Fixtures5 years

H. INCOME TAXES

The Southern Ohio Growth Partnership and Affiliates, is a not-for-profit corporation and is exempt from income taxes under Section 501(c)(4) of the Internal Revenue Code. The Southern Ohio Growth Partnership and Affiliates is also exempt from Ohio income tax.

The Greater Portsmouth Growth Corporation is a not-for-profit organization exempt from income taxes under Section 501(c)(4) of the Internal Revenue Code. The Portsmouth Area Chamber of Commerce and the Retail Merchants Association are not-for-profit organizations exempt from income taxes under Section 501(c)(6) of the Internal Revenue Code and the Portsmouth Murals, Inc. is a not-for-profit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. These related organizations are also exempt from Ohio franchise or income tax.

I. <u>REVENUES</u>

Revenues are recognized in the accompanying financial statements as follows:

1. Grants and Reimbursement Contracts

The funds from various funding sources under reimbursement contracts are recognized as revenue in the accounting period in which the grant is awarded.

2. Interest Income

Interest Income is recognized in the accounting period when it is earned. The Southern Ohio Growth Partnership and Affiliates, maintains funds received from the various sources in interest bearing checking accounts. The portion of interest earned on advances of direct federal funds is remitted to the federal funding sources in accordance with OMB Circular A-110, Attachment D, Uniform Administrative Requirements of Grants and Agreements with Nonprofit Organizations. The interest earned on other funds is included in unrestricted funds and is used to support the Southern Ohio Growth Partnership and Affiliates programs.

3. Contributions

Private sector contributions are recognized as revenue in the accounting period in which they are earned.

4. Fees

Fees for services are recognized as revenue in the accounting period in which they are earned.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2005 (Continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

I. <u>REVENUES</u> (Continued)

5. Dues

Dues for memberships in various organizations are recognized as revenue in the accounting period in which they are earned.

6. Rental Income

Rental Income received for non-related organizations is recognized as revenue in the accounting period in which it is earned.

J. EXPENSES

Disbursements for goods, services, materials and equipment are recorded as expenses when incurred.

K. CASH AND CASH EQUIVALENTS

Investments with original maturities of three months or less at the time they are purchased by the Southern Ohio Growth Partnership and Affiliates are presented on the financial statements as cash equivalents. Investments with an initial maturity of more than three months not purchased from the pool are reported as investments.

NOTE 2 - CASH

Protection of the Southern Ohio Growth Partnership and Affiliates' deposits is provided by the Federal Deposit Insurance Corporation (FDIC), by eligible securities pledged by the financial institution as security for repayment or by a single collateral pool established by the financial institution to secure the repayment of all public money deposited with the institution.

Cash on Hand At December 31, 2005, the Southern Ohio Growth Partnership and Affiliates had \$250 in undeposited cash on hand which is included on the statement of financial position of the Southern Ohio Growth Partnership and Affiliates as part of cash.

Deposits At December 31, 2005, the carrying amount of the Southern Ohio Growth Partnership and Affiliate's deposits was \$211,655 and the bank balance was \$271,488. Of the bank balance:

- 1. \$256,814 was covered by federal depository insurance.
- 2. \$14,674 was collateralized by securities held by the financial institution on the institution's name.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2005

(Continued)

NOTE 3 - PROPERTY, PLANT & EQUIPMENT

The balance of property and equipment at December 31, 2005, consists of the following:

1 1 2 1 1	, ,
Buildings	\$1,265,826
Land	15,000
Equipment	62,886
Furniture and fixtures	45,997
Leased equipment	35,077
Total	1,424,786
Accumulated depreciation	<u>(96,032</u>)
Net	<u>\$1,328,754</u>

NOTE 4 - LOANS RECEIVABLE

The loans receivable balance consists of loans to various local and regional businesses. Interest rates were based on the current rates and risk at the time of the loans ranging from 5% to 11.5%. The loans have various lengths and maturity dates and all loans are collateralized by one or more of the following: business assets, personal assets or personal guarantees of the borrowers. Loan are considered fully collectible unless the borrower files bankruptcy. The changes in the Loans Receivable balances during 2005 are as follows:

Balance at 12/31/04	New Loans During 2004	Principal Paid in 2004	Balance at 12/31/05	Current Portion
3,731,034	552,500	(296,497)	3,987,037	832,025

NOTE 5 - NOTES PAYABLE

Notes payable at December 31, 2005 consists of the following:

Note payable to United States Department of Agriculture at 1.0% interest with annual payments of \$42,450 (including interest). The note is secured by a UCC lien on the revolving loan fund.	; \$	798,924
Note payable to United States Department of Agriculture at 1.0% interest with annual payments of \$42,450 (including interest). The note is secured by a UCC lien on the revolving loan fund.		901,460
Note payable to United States Department of Agriculture at 1.0% interest with annual payments of \$31,855 (including interest), starting in 2004. The note is secured by a UCC lien on the revolving loan fund.		725,366
Note payable to United States Department of Agriculture at 1.0% interest with annual payments of \$31,855 (including interest), starting in 2008. The note is secured by a UCC lien on the revolving loan fund.		365,000

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2005 (Continued)

NOTE 5 - NOTES PAYABLE (Continued)

Note payable to Oak Hill Banks at 4.25% interest with interest payments only due for the first Year. Quarterly principal and interest payments will commence upon completion of the Welcome Center. Note is secured by real property and water contract revenue.

500,000

Lease payable to PBCC at 7.81% interest with monthly payments of \$648 (principal and interest). The lease is secured by a copier.

10,969

Car lease payable to GMAC with monthly payments of \$375.96 for 36 months

5,671

Total 3,307,390

Less current maturities (75,584)

Long Term Portion \$3,231,806

The aggregate maturities on long-term debt including interest as of December 31, 2005 are as follows:

2006	101,049
2007	97,134
2008	95,359
2009	108,156
2010	109,238
Thereafter	2,821,919
	\$ 3,332,855

NOTE 6 - RELATED PARTIES

A Board of Trustee member has part ownership in Glockner Chevrolet. SOGP received a lease for a vehicle from Glockner Chevrolet in August 2003, for a total of \$13,535. As of 12/31/05, the unpaid balance was \$2,932.

A Board of Trustee member has part ownership in Portsmouth Insurance Agency which has a loan outstanding with SOGP through the Intermediary Relending Program. In September 2000, Portsmouth Insurance Agency received a \$150,000 note from SOGP. The unpaid balance at 12/31/05 was \$84,978.

NOTE 7 - CONCENTRATIONS

The Southern Ohio Growth Partnership and Affiliates depends on grants from federal, state and local sources for its continued existence.

SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2005

		Greater		rtsmouth												
	Po	ortsmouth		Area	rea				Int	ermediary	Inte	ermediary	Inte	ermediary	Inte	ermediary
		Growth	Ch	amber of	Portsmouth		PMI		Relending		Re	elending	Relending		Relending	
	Co	orporation	Co	mmerce	1	Murals	Building Fund		Program I		Program II		Program III		Pro	gram IV
Personnel	\$	696		82,318	\$	201	\$	6,282	\$	_	\$	128	\$	128	\$	230
	Ψ			,	Ψ		Ψ	,	Ψ		Ψ		Ψ		Ψ	230
Consultants/Contractual		116,525		9,264		35,671		827		3,375		12,933		12,933		-
Travel		-		521		337		-		-		-				15,700
Training		-		1,720		-		-		-		-				-
Space		-		13,230		-		3,921		-		-				-
Supplies		-		6,195		2,414		970		-		-				-
Equipment Lease and Maintenance		-		48,280		-		-		-		-				-
Promotions/Community functions		-		7,894		2,174		426		-		-				-
Other		192,742		2,175		481		239		150		1,139		220		699
Total	\$	309,963	\$	171,596	\$	41,278	\$	12,664	\$	3,525	\$	14,200	\$	13,282	\$	16,629

SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2005

	Empo	werment/			Rural		Rural							
	Co	mmunity			Business		Business	General						
	Eı	nterprise	J	unior	Enterprise		Enterprise		Total	and			Total	
		Zone	Achi	evement	Grant		Grant II	Programs		Administrative		E	Expenses	
Personnel	\$	_	\$	_		\$	-	\$	89,983	\$	136,509	\$	226,492	
Consultants/Contractual		-		-	10,000		1,500	\$	203,028		3,078	\$	206,106	
Travel		-		-			-	\$	16,558		6,280	\$	22,838	
Training		-		-			-	\$	1,720		-	\$	1,720	
Space		-		-			-	\$	17,151		6,543	\$	23,694	
Supplies		-		-			-	\$	9,579		2,154	\$	11,733	
Equipment Lease and Maintenance		-		-			-	\$	48,280		3,565	\$	51,845	
Promotions/Community functions		-		-			-	\$	10,494		2,955	\$	13,449	
Other		99		922	20)	360	\$	199,245		63,496		262,741	
Total	\$	99	\$	922	\$ 10,020	\$	1,860	\$	596,038	\$	224,579	\$	820,617	

Southern Ohio Growth Partnership, Inc. and Affiliates Scioto County

Schedule of Federal Awards Expenditures For the Year Ended December 31, 2005

Pass Through	Federal	
Entity	CFDA	
Number	Number Disl	oursements
_		
N	10.766 \$	100,000
N	10.767	402,500
N	10.769	200,000
		702,500
	_	
N/A	14.228	50,000
N/A	14.228	100,000
N	14.246	447,345
4		507.045
ent		597,345
_		
_		
SB-2003-OH-5039	20.219	43,857
	\$	1,343,702
	Entity Number N N N N N N N N N N N N N N N N N N	Entity CFDA Number Disl N 10.766 \$ N 10.767 N 10.769 N/A 14.228 N/A 14.228 N 14.246 Ent SB-2003-OH-5039 20.219

N - Direct from Federal Government

N/A - Pass through number was not provided

See Accompanying Notes to the Schedule of Federal Awards Expenditures

SOUTHERN OHIO GROWTH PARTNERSHIP, INC. AND AFFILIATES NOTES TO SCHEDULE OF FEDERAL AWARDS EXPENDITURES FOR THE YEAR ENDED DECEMBER 31, 2005

NOTE A - - SIGNIFICANT ACCOUNTING POLICIES

The accompanying schedule of federal awards expenditures is a summary of the activity of the Southern Ohio Growth Partnership and Affiliate's federal award programs. The schedule has been prepared on the cash basis of accounting.

NOTE B - - USDA LOAN PROGRAM

The Southern Ohio Growth Partnership and Affiliates participates in the United States Department of Agriculture Intermediary Relending Program. The objective of the Intermediary Relending Program is to finance business facilities and community development projects in rural areas. The outstanding loan balance for the Intermediary Relending Program totaled \$2,790,750 at December 31, 2005.

BALESTRA, HARR & SCHERER, CPAs, INC.

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Member American Institute of Certified Public Accountants

Ohio Society of Certified Public Accountants

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Members of the Board Southern Ohio Growth Partnership 342 Second Street Portsmouth, Ohio 45662

We have audited the financial statements of Southern Ohio Growth Partnership Inc. and Affiliates as of and for the year ended December 31, 2005, and have issued our report thereon dated August 24, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

In planning and performing our audit, we considered Southern Ohio Growth Partnership Inc. and Affiliates' internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected in within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Southern Ohio Growth Partnership, Inc. and Affiliates' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to the management of the Southern Ohio Growth Partnership, Inc. and Affiliates in a separate letter dated August 24, 2006.

Southern Ohio Growth Partnership, Inc. and Affiliates

Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of

Financial Statements Performed in Accordance with Government Auditing Standards Page 2

This report is intended solely for the information and use of the audit committee, management, Board of Directors, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Balestra, Harr & Scherer, CPAs, Inc.

Balistra, Harr & Scherur

August 24, 2006

BALESTRA, HARR & SCHERER

CERTIFIED PUBLIC ACCOUNTANTS 528 South West Street, P.O. Box 687 Piketon, Ohio 45661

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Ohio Society of Certified Public Accountants

Report On Compliance With Requirements Applicable To Each Major Program And On Internal Control Over Compliance In Accordance With OMB CIRCULAR A-133

Board of Trustees Southern Ohio Growth Partnership, Inc. and Affiliates 342 Second Street Portsmouth, Ohio 45662

Compliance

We have audited the compliance of the Southern Ohio Growth Partnership, Inc. and Affiliates with the types of compliance requirements described in the *U.S.* Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* that are applicable to its major federal programs for the year ended December 31, 2005. The Southern Ohio Growth Partnership and Affiliate's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to its major federal programs is the responsibility of the Southern Ohio Growth Partnership and Affiliate's management. Our responsibility is to express an opinion on the Southern Ohio Growth Partnership and Affiliate's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Southern Ohio Growth Partnership and Affiliate's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Southern Ohio Growth Partnership and Affiliate's compliance with those requirements.

In our opinion, the Southern Ohio Growth Partnership, Inc. and Affiliates complied, in all material respects, with the requirements referred to above that are applicable to its major federal program for the year ended December 31, 2005.

Internal Control over Compliance

The management of the Southern Ohio Growth Partnership, Inc. and Affiliates is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the Southern Ohio Growth Partnership, Inc. and Affiliate's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133.

Board of Trustees Southern Ohio Growth Partnership, Inc. and Affiliates Report on Compliance with Requirements Applicable to each Major Program and on Internal Control over Compliance in Accordance with OMB Circular A-133 Page 2

Our consideration of the internal control over compliance would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that noncompliance with applicable requirements of laws, regulations, contracts, and grants caused by error or fraud that would be material in relation to a major federal program being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over compliance and its operation that we consider to be material weaknesses.

This report is intended solely for the information and use of the audit committee, management, Board of Trustees, and federal awarding agencies and pass-through entities, and is not intended to be and should not be used by anyone other than these specified parties.

Balestra, Harr & Scherer

Balistra, Harr & Scherer

August 24, 2006

SCHEDULE OF FINDINGS AND QUESTIONED COSTS OMB CIRCULAR A-133 SECTION .505

SOUTHERN OHIO GROWTH PARTNERSHIP, INC. AND AFFILIATES SCIOTO COUNTY DECEMBER 31, 2005

1. SUMMARY OF AUDITOR'S RESULTS

(d)(1)(i)	Type of Financial Statement Opinion	Unqualified
(d)(1)(ii)	Were there any material control weakness conditions reported at the financial statement level (GAGAS)?	No
(d)(1)(ii)	Were there any other reportable control weakness conditions reported at the financial statement level (GAGAS)?	No
(d)(1)(iii)	Was there any reported noncompliance at the financial statement level (GAGAS)?	No
(d)(1)(iv)	Were there any material internal control weakness conditions reported for major federal programs?	No
(d)(1)(iv)	Were there any other reportable internal control weakness conditions reported for major federal programs?	No
(d)(1)(v)	Type of Major Programs Compliance Opinion	Unqualified
(d)(1)(vi)	Are there any reportable findings under section .510?	No
(d)(1)(vii)	Major Programs (list):	Community Development Block Grants – Brownfield's Economic Incentive CFDA #14.246
(d)(1)(viii)	Dollar Threshold: Type A\B Programs	Type A: > \$300,000 Type B: all others
(d)(1)(ix)	Low Risk Auditee?	Yes

SCHEDULE OF FINDINGS AND QUESTIONED COSTS OMB CIRCULAR A-133 SECTION .505

SOUTHERN OHIO GROWTH PARTNERSHIP, INC. AND AFFILIATES SCIOTO COUNTY DECEMBER 31, 2005

2. FINDINGS RELATED TO THE FINANCIAL STATEMENTS REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS

Finding Number	None			
3. FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS				
Finding Number	None			
CFDA Title and Number				
Federal Award Number/Year				
Federal Agency				
Pass-Through Agency				



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SOUTHERN OHIO GROWTH PARTNERSHIP, INC. AND AFFILIATES SCIOTO COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED NOVEMBER 9, 2006