EASTGATE REGIONAL COUNCIL OF GOVERNMENTS

AUDIT REPORT

For the year ended June 30, 2006

Charles E. Harris & Associates, Inc.
Certified Public Accountants and Government Consultants



Mary Taylor, CPA Auditor of State

Board of Directors Eastgate Regional Council of Governments City Center One Building 100 E Federal Street, Suite 1000 Youngstown, Ohio 44503

We have reviewed the *Report of Independent Accountants* of the Eastgate Regional Council of Governments, Mahoning County, prepared by Charles E. Harris & Associates, Inc., for the audit period July 1, 2005 through June 30, 2006. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Eastgate Regional Council of Governments is responsible for compliance with these laws and regulations.

Mary Taylor, CPA Auditor of State

Mary Taylor

May 10, 2007



EASTGATE REGIONAL COUNCIL OF GOVERNMENTS

AUDIT REPORT

For the Year Ended June 30, 2006

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REPORT OF INDEPENDENT ACCOUNTANTS

Eastgate Regional Council of Governments Mahoning County City Center One Building 100 East Federal Street, Suite 1000 Youngstown, Ohio 44503

To the Board of Directors:

We have audited the financial statements of the business-type activities of the Eastgate Regional Council of Governments (Council), Mahoning County, Youngstown, Ohio as of and for the year ended June 30, 2006, as listed in the table of contents. These financial statements are the responsibility of the Council's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Eastgate Regional Council of Governments, Youngstown, Ohio, as of June 30, 2006, and the results of its operations and cash flows of its proprietary fund type for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated March 23, 2007, on our consideration of the Eastgate Regional Council of Governments internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the nternal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Management's Discussion and Analysis is not a required part of the basic financial statements, but is supplementary information the Governmental Accounting Standards Board requires. We have applied certain limited procedures, which consisted principally on inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was made for the purpose of forming an opinion on the financial statements of the Eastgate Regional Council of Governments taken as a whole. The accompanying schedule of federal awards expenditures is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* and is not a required part of the financial statements. The supplemental data on pages 21 through 34 (as listed in the Table of Contents) is presented for additional analysis and are not a required part of the financial statements of the Eastgate Regional Council of Governments. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Charles E. Harris & Associates, Inc. March 23, 2007

Management's Discussion and Analysis For the Fiscal Year Ended June 30, 2006

The discussion and analysis of Eastgate Regional Council of Governments (EASTGATE) financial performance provides an overall review of EASTGATE's financial activities for the fiscal year ended June 30, 2006. The intent of this discussion and analysis is to look at EASTGATE's financial performance as a whole; readers should also review the notes to the basic financial statements and financial statements, themselves to enhance their understanding of EASTGATE's financial performance.

Financial Highlights

Key financial highlights for 2006 are as follows:

Overall:

- For business-type activities, net assets increased \$29,799 or 9.9% to \$329,869 from 2005.
- EASTGATE had \$1,474,784 in expenses related to business-type activities and 100% of these expenses were offset by program revenues.
- The business-type activities increased revenues \$173,316 or 11.5% to \$1,504,583.

Using this Financial Report

This annual report consists of a series of financial statements and notes to those statements. These statements are organized so the reader can understand Eastgate Regional Council of Governments as a financial whole, an entire operating entity. The statements then proceed to provide an increasingly detailed look at specific financial activities.

The *Statement of Net Assets* presents information on all Eastgate's assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of Eastgate's financial position.

The Statement of Revenues, Expenses, and Changes in Net Assets presents information showing how Eastgate's net assets changed during the most recent year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will result in cash flows in future periods.

Management's Discussion and Analysis For the Fiscal Year Ended June 30, 2006

Reporting EASTGATE as a Whole

Statement of Net Assets and the Statement of Revenues, Expenses and Changes in Net Assets

While this document contains the fund used by EASTGATE to provide its program, the view of EASTGATE as a whole looks at all financial transactions and asks the question, "How did we do financially during 2006?" The Statement of Net Assets and the Statement of Revenues, Expenses and Changes in Net Asset answers this question. These statements include *all assets* and *liabilities* using the *accrual basis of accounting* similar to the accounting used by most private-sector companies. This basis of accounting takes into account all of the current year's revenues and expenses regardless of when cash is received or paid.

These two statements report EASTGATE's *net assets* and changes in those assets. This change in net assets is important because it tells the reader that, for EASTGATE as a whole, the *financial position* of EASTGATE has improved or diminished. The causes of this change may be the result of many factors, some financial, some not. Non-financial factors include the continued availability of grants, at the federal, state and local levels.

In the Statement of Net Assets and the Statement of Revenues, Expenses and Changes in Fund Net Assets, EASTGATE is presented as one activity, business-type.

• Business-type activities – These services are provided on a charge for goods or services basis to recover all of the expenses of the goods or services provided.

Reporting EASTGATE's Fund

Fund Financial Statements

Eastgate has only one fund, therefore, additional fund level statements are not presented.

Eastgate as a Whole

Business-type activities

Table 1 shows net assets for fiscal years 2006 and 2005 for comparison purposes.

Management's Discussion and Analysis For the Fiscal Year Ended June 30, 2006

Table 1 6/30/2006

Business-Type Activities

,	2006		2005	
Assets				
Current and Other Assets	\$	668,289	\$	596,248
Capital Assets		33,921		39,787
Total Assets	\$	702,210	\$	636,035
Liabilities				
Long-term Liabilities	\$	44,752	\$	232
Other Liabilities		327,588		335,733
Total Liabilities	\$	372,340	\$	335,965
Net Assets				
Invested in Capital Assets, Net of Related Debt	\$	33,921	\$	39,787
Unrestricted Net Assets		295,948		260,283
Total Net Assets	\$	329,869	\$	300,070

Total assets increased 9% in fiscal year 2006. This increase occurred mainly in cash, which was due to increased federal funding.

Long-term liabilities increased 10% in fiscal year 2006, due mainly to the opening of a credit line.

What are EASTGATEs Revenue Sources? EASTGATE receives much of its revenue from operating grants. Sources of these grants are federal, state and local. EASTGATE has multiple functions, with the major being transportation planning, all revenue is used to support its mission.

Table 2 shows the change in net assets for fiscal years 2006 and 2005 for comparison purposes.

Management's Discussion and Analysis For the Fiscal Year Ended June 30, 2006

Table 2 6/30/2006

Business-Type Activities

	2006	2005	
OPERATING REVENUE:			
Membership Dues Charges for Services Miscellaneous USGS Passthrough	\$ 168,936 131,128 416 19,200	\$ 168,936 201,983 897 18,400	
TOTAL OPERATING REVENUES	319,680	390,216	
OPERATING EXPENSES:			
Salaries and Benefits Other Expenses General Administrative and Fiscal Costs Occupancy Depreciation USGS Passthrough	998,679 230,689 115,717 98,890 11,609 19,200	928,466 277,481 159,872 94,989 9,809 18,400	
TOTAL OPERATING EXPENSES	1,474,784	1,489,017	
Operating Income (Loss)	(1,155,104)	(1,098,801)	
NON-OPERATING REVENUE:			
Federal State Golf Outing (Net) Interest Income	1,119,554 64,169 28 1,152	881,669 58,135 338 909	
TOTAL NON-OPERATING REVENUE	1,184,903	941,051	
Changes in Net Assets	29,799	(157,750)	
Net Assets (Deficit) Beginning of Year	300,070	457,820	
Net Assets (Deficit) End of Year	\$ 329,869	\$ 300,070	

In fiscal year 2006, revenues increased 13% due to increased federal funding, while expenditures decreased slightly from fiscal year 2005.

Management's Discussion and Analysis For the Fiscal Year Ended June 30, 2006

Enterprise Fund Budgeting Highlights

Eastgate is not required to establish a budget per Ohio Revised Code.

Capital Assets and Debt Administration

At the end of fiscal year 2006, Eastgate had \$33,921 (net) invested in equipment and furniture.

Debt

At June 30, 2006, EASTGATE had long-term debt of \$44,752. Long-term debt is made up of \$232 dedicated to the dredging poject, and a credit line of \$44,520. Because of the nature of the dredging project debt, no payments have been scheduled.

Current Financial Related Activities

EASTGATE receives its funding from the Federal Highway Administration, the Federal Transit Administration, the Ohio Department of Transportation, the Ohio Public Works Commission, Mahoning, Trumbull and Columbiana Counties, and numerous public entities within the counties. Grants for fiscal years 2007 and 2008 appear certain.

Contacting Eastgate's Financial Management

This financial report is designed to provide our citizen's, taxpayers and grantors with a general overview of EASTGATE's finances and to show EASTGATE's accountability for the money it receives. If you have questions about this report or need additional financial information contact Patti Atwood, Director of Administrative Services at Eastgate Regional Council of Governments, City Center One Building, 100 East Federal Street, Suite 1000, Youngstown, Ohio 44503.

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS STATEMENT OF NET ASSETS JUNE 30, 2006

ASSETS Cash Restricted Dredging Project Escrow Cash Accounts Receivable Prepaid Expenses Deferred Charges Property and Equipment TOTAL ASSETS	\$ 403,638 100 252,780 10,138 1,633 33,921 702,210
LIABILITIES Accounts Payable Payroll Witholding Accrued Payroll Fringe Benefits (Note 4) Payroll Liabilities Deferred Revenue Accrued Interest Long-term Liability - Due Within One Year Credit Line Liability for Dredging Project Escrow	\$ 51,831 7,577 29,376 131,811 22,422 84,468 103 44,520 232
Total Liabilities	\$ 372,340
NET ASSETS Invested in Capital Assets Unrestricted TOTAL NET ASSETS	\$ 33,921 295,948 329,869

The notes to the financial statements are an integral part of these statements.

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS FOR THE YEAR ENDED JUNE 30, 2006

OPERATING REVENUE:

Membership Dues Charges for Services Miscellaneous USGS Passthrough	\$ 168,936 131,128 416 19,200
TOTAL OPERATING REVENUES	 319,680
OPERATING EXPENSES:	
Salaries Other Expenses	569,003 230,689
General Administrative and Fiscal Costs	115,717
Computer Updates	3,790
Travel	5,995 9,739
Telephone Duplicating and Printing	8,728 6,885
Machine Rental and Maintenance	7,555
Office Supplies	1,223
Occupancy	98,890
Professional Services	8,804
Postage	566
Miscellaneous	827
Depreciation	11,609
USGS Passthrough	19,200
Paid Leave	132,973
Hospitalization	120,062
Payroll Taxes	 132,268
TOTAL OPERATING EXPENSES	 1,474,784
Operating Income (Loss)	(1,155,104)
NON-OPERATING REVENUE:	
Federal	1,119,554
State	64,169
Golf Outing (Net)	28
Interest Income	 1,152
TOTAL NON-OPERATING REVENUE	 1,184,903
Changes in Net Assets	29,799
Net Assets (Deficit) Beginning of Year	 300,070
Net Assets (Deficit) End of Year	\$ 329,869

The notes to the financial statements are an integral part of these statements.

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2006

Increase (Decrease) in Cash and Cash Equivalents

Cash Flows from Operating Activities	
Cash Received from Customers	\$ 319,680
Cash Payments to Employees for Services	(703,140)
Cash Payments for Employee Benefits	(395,556)
Cash Payments for Goods and Services	(146,048)
Other Cash Payments	(236,786)
Other Cash r ayments	(230,760)
Net Cash Provided by (Used in) Operating Activities	(1,161,850)
Cash Flows from Noncapital Financing Activities	
Grants Received	1,223,797
Not Cook Provided by (Head by) Newsonital Financing Activities	4 222 707
Net Cash Provided by (Used by) Noncapital Financing Activities	1,223,797
Cash Flows from Capital Financing Activities	
Proceeds from Credit Line	44,520
Acquisition of Capital Assets	(5,742)
Net Cash Provided by (Used by) Capital Financing Activities	38,778
Not easily revided by (eased by) eapitally manoring houvilles	00,770
Cash Flows from Investing Activities	
Interest on Investments	1,152
Net Cash Provided by (Used by) Investing Activities	1,152
Net Increase (Decrease) in Cash and Cash Equivalents	101,877
Cash and Cash Equivalents Beginning of Year	301,761
Cook and Cook Equivalents End of Voor	¢ 402.629
Cash and Cash Equivalents End of Year	\$ 403,638
Reconciliation of Operating Loss to Net Cash	
Provided by (Used in) Operating Activities	
	*
Operating Income (Loss)	\$ (1,155,104)
Adjustments:	
Depreciation	11,609
(Increase) Decrease in Assets:	,
Prepaid Expenses	(10,138)
Increase (Decrease) in Liabilities:	(, ,
Accounts Payable	(16,415)
Accrued Wages and Benefits	184
Payroll Withholding	5,768
Fringe Benefits	(10,222)
Payroll Liabilities	12,468
Total Adjustments	(6,746)
rotal riajadinomo	(0,1 40)
Net Cash Provided by (Used in) Operating Activities	\$ (1,161,850)

See accompanying notes to the basic financial statements

Notes to the Financial Statements For the Year Ended June 30, 2006

1. SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES

General

Eastgate Regional Council of Governments (EASTGATE) was established on January 1, 1973. EASTGATE is a government entity created under the provisions of Chapter 167 of the Ohio Revised Code.

EASTGATE is organized as a voluntary organization of local government subdivisions in Ashtabula, Columbiana, Mahoning, and Trumbull counties. Its purpose is to foster a cooperative effort in regional planning, programming, and the implementation of regional plans and programs. It is a forum for the discussion and study of common problems of a regional nature and for the development of policy and action recommendations relating thereto. EASTGATE is considered a jointly governed organization since each of the participating counties has equal representation and the counties have no financial responsibility.

EASTGATE derives its funds to support its operations from Federal and State grants, dues from local government bodies desiring membership in EASTGATE, and contractual agreements between local government bodies and EASTGATE for the performance of specific studies and surveys. Because EASTGATE derives a majority of its revenues from dues and charges for services, these statements are shown as proprietary activities.

With respect to proprietary activities, EASTGATE has adopted GASB Statement 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Units That Use Proprietary Fund Accounting. EASTGATE has elected to apply all applicable FASB pronouncements as well as Financial Accounting Standards Board pronouncements and Accounting Principles Board Opinions issued on or after November 30, 1989, unless those pronouncements conflict with or contradict FASB pronouncements.

EASTGATE is governed by a General Policy Board which utilizes an administrative staff headed by a director for daily operations.

The reporting entity is comprised of the primary government, component units, and other organizations that are included to ensure that the financial statements of EASTGATE are not misleading. The primary government consists of all funds, departments, boards, and agencies that are not legally separate from EASTGATE.

Component units are legally separate organizations for which EASTGATE is financially accountable. EASTGATE is financially accountable for an organization if they appoint a voting majority of the organization's governing board and 1) they are able to significantly influence the programs or services performed or provided by the organization; or 2) they are legally entitled to or can otherwise access the organization's resources; they are legally obligated or has otherwise assumed the responsibility to finance the deficits of, or provide financial support to, the organization; or they are obligated for the debt of the organization. Component units may also include organizations that are fiscally dependent of EASTGATE in that they approve the budget, the issuance of debt, or the levying of taxes.

Based on the above description, there are no component units within EASTGATE.

Notes to the Financial Statements For the Year Ended June 30, 2006

Method of Accounting

EASTGATE's funds are accounted for using the accrual basis of accounting. Revenues are recognized as earned from grant agencies when the related expenses are recognized. Direct costs are billed to grantor agencies at actual cost; indirect costs are billed at a fixed rate with a carry forward and an adjustment is made annually for differences between amount billed and indirect costs incurred. Local revenue funds are recognized as revenue in the period in which they are assessed. The recognition of local revenue funds received which related to assessments for subsequent events is deferred.

Cash and Cash Equivalents

For purposes of the cash flows statement and for presentation on the balance sheet, EASTGATE considers all liquid debt instruments purchased with temporary cash that have an original maturity of three months or less to be cash equivalents.

Property and Equipment

Property and equipment are stated at cost. EASTGATE's policy as to depreciation is to amortize the cost of depreciable assets over their estimated useful lives computed by the straight-line method. Furniture and equipment are purchased principally with local funds.

2. DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS

State statutes classify monies held by EASTGATE into three categories.

Active Monies – Those monies required to be kept in a "cash" or "near-cash" status for immediate use by Eastgate. Such monies must be maintained either as cash in EASTGATE's Treasury, in depository accounts payable or withdrawable on demand, including negotiable order of withdrawal (NOW) accounts, or in money market deposit accounts.

Inactive Monies – Those monies not required for use within the current five year period of designation of depositories. Inactive deposits may be deposited or invested as certificates of deposit maturing not later than the end of the current period of designation of depositories, or as savings or deposit account including, but not limited to, passbook accounts.

Interim *Monies* - Those monies which are not needed for immediate use but which will be needed before the end of the current period of designation of depositories.

<u>Deposits</u> - Custodial credit risk is the risk that in the event of bank failure, the government's deposits may not be returned to it. Protection of EASTGATE cash and deposits is provided by the federal deposit insurance corporation as well as qualified securities pledged by the institution holding the assets.

By law, financial institutions must collateralize all public deposits. The face value of the pooled collateral must equal at least 105 percent of public funds deposited. Collateral is held by trustees including the Federal Reserve Bank and designated third party trustees of the financial institutions.

Notes to the Financial Statements For the Year Ended June 30, 2006

At year end, the carrying amount of EASTGATE's deposits was \$403,738, and the bank balance was \$447,844. Of the bank balance, \$200,100 was insured by FDIC and \$247,744 was uninsured. Although the securities serving as collateral were held by the pledging institution in the pledging institution's name and all State statutory requirements for the deposit of money had been followed, noncompliance with federal requirements would potentially subject EASTGATE to a successful claim by the FDIC.

Investments - EASTGATE had no investments at June 30, 2006.

3. OHIO PUBLIC EMPLOYEES RETIREMENT SYSTEM (OPERS)

Defined Benefit Pension Obligation

All employees of EASTGATE participate in the OPERS, a cost-sharing multiple employer defined benefit pension plan. The OPERS provides retirement and disability benefits, annual cost-of-living adjustments and death benefits to plan members and beneficiaries. Chapter 145 of the Ohio Revised Code provides statutory authority to establish and amend benefits. The Ohio Public Employees Retirement System issues a stand-alone financial report that includes financial statements and required supplementary information for the OPERS. Interested parties may obtain a copy by making a written request to 277 East Town Street, Columbus, Ohio 43215-4642 or by calling (614) 222-6705 or 1-800-222-PERS (7377).

The Ohio Revised Code provides statutory authority for employee and employer contributions. The employee contribution rate for employees is 9.0%. The 2006 employer rate (the latest information available) for local government employer units was 13.70% of covered payroll, 9.20% to fund the pension benefit obligation and 4.5% to fund health care. The contribution requirements of plan members and EASTGATE are established and may be amended by the Public Employees Retirement Board. EASTGATE's contributions to the OPERS for the years ending June 30, 2006, 2005, and 2004, were \$118,998, \$105,312, and \$103,496, respectively, which represents 100 percent contributions for all three years.

Other Postemployment Benefits

The Ohio Public Employees Retirement System (OPERS) provides post-retirement health care coverage to age and service retirees with ten or more years of qualifying Ohio service credit with the traditional plan. Health care coverage for disability recipients and primary survivor recipients is available. The health care coverage provided by the retirement system is considered an Other Postemployment Benefit as described in GASB Statement No. 12. A portion of each employer's contribution to the traditional plan is set aside for the funding of postretirement health care based on authority granted by State statute. The 2006 local government employer contribution rate was 13.54 percent of covered payroll; 4.50 percent of covered payroll was the portion that was used to fund health care.

Benefits are advance-funded using the entry age normal actuarial cost method. Significant actuarial assumptions, based on OPERS's latest actuarial review performed as of December 31, 2005, include a rate of return on investments of 6.50 percent, an annual increase in active employee total payroll of 4.00 percent compounded annually (assuming no change in the number of active employees) and an additional increase in total payroll of between .50 percent and 6.3 percent based on additional annual pay increases. Health care premiums were assumed to increase between .50 and 6.00 percent annually for the next nine years and 4.00 percent annually after eight years.

Notes to the Financial Statements For the Year Ended June 30, 2006

All investments are carried at market. For actuarial valuation purposes, a smoothed market approach is used. Assets are adjusted to reflect 25 percent of unrealized market appreciation or depreciation on investment assets annually.

The number of active contributing participants in the traditional and combined plans was 369,214. Actual employer contributions for 2006 which were used to fund postemployment benefits were \$39,520. The actual contribution and the actuarially required contribution amounts are the same. OPERS's net assets available for payment of benefits at December 31, 2005, (the latest information available) were \$11.1 billion. The actuarially accrued liability and the unfunded actuarial accrued liability were \$31.3 billion and \$20.2 billion, respectively.

On September 9, 2004, the OPERS Retirement Board adopted a Health Care Preservation Plan (HCPP) with an effective date of January 1, 2007. The HCPP restructures OPERS' health care coverage to improve the financial solvency of the fund in response to increasing health care costs.

4. <u>ACCUMULATED UNPAID EMPLOYEE BENEFITS</u>

EASTGATE employees generally earn vacation ranging 10 to 25 days per year based on the length of service. The amount accrued for vacation leave was \$80,414. The amount accrued for sick leave was \$50,754. These two numbers and an amount of \$643 for deferred compensation is included in the total liability for fringe benefits of \$131,811.

5. LEASE

EASTGATE leases its office facility under an operating lease which began December 1, 2006 and is for a five years and one month term expiring December 31, 2011.

Minimum future rental commitments under a non-cancelable operating lease having a remaining term of 61 months are as follows:

Total Minimum Payments Required	\$ 447,557
July 1, 2010 to December 31, 2011	 132,066
July 1, 2009 to June 30, 2010	88,044
July 1, 2008 to June 30, 2009	88,044
July 1, 2007 to June 30, 2008	88,044
July 1, 2006 to June 30, 2007	\$ 51,359

6. <u>COST ALLOCATION METHOD</u>

EASTGATE annually has a Cost Allocation Plan agreement with the Ohio Department of Transportation (ODOT). This agreement establishes a preliminary fringe benefit rate and an indirect cost rate in advance of the beginning of the agreement year so that a budget can be prepared. However, the approved rates are based on estimates and will be revised by ODOT as an adjustment in future cost allocation plan agreements. Periodic billings are prepared based on the preliminary approved rates.

Costs were distributed to the projects and activities pursuant to a cost allocation plan and/or a method of allocation, as applicable, as required by Office Management and Budget Circular A-87 and Handbook 6042.1 Rev.

Notes to the Financial Statements For the Year Ended June 30, 2006

7. CONTINGENCIES

Under the terms of federal and state grants, periodic audits are required and certain expenditures may be questioned as not appropriate under terms of the grants. Such audits could lead to reimbursement to the grantor agencies. Management believes disallowances, if any, will be immaterial.

8. CAPITAL ASSETS

Capital asset activity for the fiscal year ended June 30, 2006, was as follows:

	Balance 7/1/2005	Additions	Deletions	Balance 6/30/2006	
Equipment, Furniture and Fixtures	\$ 218,714	\$ 5,742	-	\$ 224,456	
Accumulated Depreciation	(178,927)	(11,608)		(190,535)	
Net Capital Assets	\$ 39,787	\$ (5,866)		\$ 33,921	

9. RISK MANAGEMENT

EASTGATE is exposed to various risks of loss related to torts, theft of, damage to, destruction of assets, errors and omissions, injuries to employees and natural disasters. In order to minimize these components of risk, EASTGATE has obtained insurance coverage for risk of loss as follows:

Liability Aggregate Limit	\$ 2,000,000
Each Occurrence	1,000,000
Fire Legal Liability	250,000
Medical Expenses	5,000
Business Property	150,000
Contractor's Equipment	8,970
Automobile	1,000,000
Tenants Liability	250,000
Deductible	250

Settled claims have not exceeded commercial coverage in any of the past three years. Also, EASTGATE did not reduce the limits of liability significantly in the current year.

10. DEBT

During fiscal year 2006, EASTGATE opened a line of credit and drewdown \$44,520. There is no scheduled payoff of the line of credit. This debt was paid off in July 2006.

Eastgate Regional Council of Governments
Schedule of Federal Awards Expenditures
For the Year Ended June 30, 2006

Federal Grantor/Pass Through Grantor Program Title	Grant Number	CFDA Number	Receipts Recognized	Program Expenditures	
U.S. Department of Transportation					
Passed Through the Ohio Department of Transportation:					
Federal Highway Administration:			_		
Highway Research	9230	20.205	\$ 482,495	\$ 565,912	
Highway Research Carryover	9230	20.205	30,853	34,711	
STP	9230	20.205	176,897	160,054	
TRC Softmatch Carryover	9230	20.205	23,851	21,505	
Aerial #2	9230	20.205	14,275	-	
Aerial #3	9230	20.205	4,257	4,257	
Air Quality Program	8617	20.205	164,895	126,896	
Rideshare Carryover Program	9230	20.205	17,811	18,866	
Total Ohio Department of Transportation			915,334	932,201	
·					
Passed Through the Western Reserve Transit Authority (WRTA):					
Transit Exclusive 5307	5307	20.507	38,570	29,434	
Total U.S. Department of Transportation			953,904	961,635	
U.S. Environmental Protection Agency					
Water Quality Planning (EPA)	604(b)	66.458	38,290	40,876	
U.S. Department of Defense					
Passed Through the Mahoning Valley Economic					
Development Corporation:					
2006 Procurement Program	SCAP03-3	12.002	44.795	59,575	
2000 i loculement i logiam	30Ai 03-3	12.002	44,733	39,373	
U.S. Department of Commerce					
Passed Through the State and Urban					
Area Economic Development:					
Planning Program	06-83-04590	11.302	82,565	60,896	
· · · · · · · · · · · · · · · · · · ·	33 00 0 1000	11.002	02,000		
Total Federal Financial Assistance			\$ 1,119,554	\$ 1,122,982	

See accompanying Notes to the Schedule of Federal Awards Expenditures

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS Notes to the Schedule of Federal Awards Expenditures For the Year Ended June 30, 2006

1. General

The accompanying schedule of federal awards expenditures is a summary of the activity of EASTGATE's federal awards programs. The schedule has been prepared on the cash basis of accounting.

Fax - (216) 436-2411

Charles E. Harris & Associates, Inc.

Certified Public Accountants

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Eastgate Regional Council of Governments Mahoning County City Center One Building 100 East Federal Street, Suite 1000 Youngstown, Ohio 44503

To the Board of Directors:

We have audited the financial statements of the business-type activities of the Eastgate Regional Council of Governments (Eastgate), Mahoning County, Youngstown, Ohio as of and for the year ended June 30, 2006, and have issued our report thereon dated March 23, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Eastgate's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinions on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

However, we noted other matters involving the internal control over financial reporting that do not require inclusion in this report that we have reported to management of Eastgate Regional Council of Governments in a separate letter dated March 23, 2007.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Eastgate's financial statements are free of material misstatement, we performed tests of its compliance with provisions of law, regulations, contracts, grant agreements and other matters, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions are not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended for the information of the Board of Directors, management, federal awarding agencies and pass-through entities, and is not intended to be and should not be used by anyone other than these specified parties.

Charles E. Harris & Associates, Inc. March 23, 2007

Charles E. Harris & Associates, Inc. Certified Public Accountants

REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

Eastgate Regional Council of Governments Mahoning County City Center One Building 100 East Federal Street, Suite 1000 Youngstown, Ohio 44503

To Board of Directors:

Compliance

We have audited the compliance of the Eastgate Regional Council of Governments (Eastgate), Mahoning County, Youngstown, Ohio with the types of compliance requirements described in *U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement* that are applicable to its major federal program for the year ended June 30, 2006. Eastgate's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to its major federal program is the responsibility of Eastgate's management. Our responsibility is to express an opinion on Eastgate's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Eastgate's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on Eastgate's compliance with those requirements.

In our opinion, Eastgate complied, in all material respects, with the requirements referred to above that are applicable to its major federal program for the year ended June 30, 2006.

Internal Control Over Compliance

The management of Eastgate is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered Eastgate's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with *OMB Circular A-133*.

Our consideration of the internal control over compliance would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that noncompliance with applicable requirements of laws, regulations, contracts and grants caused by error or fraud that would be material in relation to a major federal program being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over compliance and its operation that we consider to be material weaknesses.

This report is intended for the information of the Board of Directors, management and federal awarding agencies and pass-through entities, and is not intended to be and should not be used by anyone other than these specified parties.

Charles E. Harris & Associates, Inc. March 23, 2007

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS SCHEDULE OF FRINGE BENEFITS AND COMPUTATION OF FRINGE BENEFIT RATES FOR THE YEAR ENDED JUNE 30, 2006

Fringe Benefits		
Sick, Vacation, and Holiday Pay	\$	132,973
Hospitalization and Life Insurance		120,062
PERS		118,998
Worker's Compensation, Unemployment & Medicare		13,270
TOTAL FRINGE BENEFIT COSTS (A)		385,303
Direct and Administrative Salaries	_	
Direct Salaries	\$	569,003
Indirect Salaries - Administrative		115,717
TOTAL DIRECT AND ADMINISTRATIVE SALARIES (B)		684,720
FRINGE BENEFIT RATE (A/B)		56.27%
FRINGE DENEFIT RATE (AVD)		50.27%

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS SCHEDULE OF INDIRECT COSTS AND COMPUTATION OF INDIRECT COST RATES FOR THE YEAR ENDED JUNE 30, 2006

Indirect Costs		
Indirect Costs	Φ	115 717
Administrative and Fiscal Management	\$	115,717
Fringe Benefits - \$108,762 x 51.81%=56,347		65,116
Postage		566
Travel		5,995
Telephone		8,728
Machine Rental and Maintenance		7,555
Duplication and Printing		6,885
Office Supplies		1,223
Depreciation		11,609
Office Rent, Utilities & Insurance		98,890
Legal and Audit		8,804
Computers		3,790
Miscellaneous		827
TOTAL INDIRECT COSTS (A)		335,705
DIRECT SALARIES (B)		569,003
		•
INDIRECT COST RATE (A/B)		59.00%

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS FHWA/ODOT GRANT STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	 ACTUAL
Revenue: FHWA Grant Funds ODOT Grant Funds Local Match	\$ 482,495 60,312 60,312
Total Revenue	 603,119
Expenditures: Direct Salaries Direct Expenditures Fringe Benefits Indirect Costs	259,161 55,837 159,203 154,590
Total Expenditures	628,791
Revenue Over/Under Expenditures	 (25,672)
Grant Funds Received	542,807
90% of Total Expenditures	565,912
Amount in Excess of 90%	\$ (23,105)

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS FHWA/ODOT GRANT CARRYOVER STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	ACTUAL	
Revenue: FHWA Grant Funds ODOT Grant Funds Local Match	\$	30,853 3,857 3,857
Total Revenue		38,567
Expenditures: Direct Salaries Direct Expenditures		38,568
Total Expenditures		38,568
Revenue Over/Under Expenditures		(1)
Grant Funds Received		34,710
90% of Total Expenditures		34,711
Amount in Excess of 90%	\$	(1)

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS ODOT STP

STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	 CTUAL
Revenue: Grant Funds	\$ 176,897
Expenditures: Direct Salaries Direct Expenditures Fringe Benefits Indirect Costs	68,729 8,108 42,220 40,997
Total Expenditures	 160,054
Revenue Over/Under Expenditures	 16,843
Grant Funds Received	176,897
100% of Total Expenditures	 160,054
Amount in Excess of 100%	\$ 16,843

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS ODOT STP - AERIAL #2 STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	ACTUAL	
Revenue: Grant Funds	\$	14,275
Revenue Over/Under Expenditures		14,275
Grant Funds Received		14,275
Amount in Excess of 100%	\$	14,275

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS ODOT STP - TRC SOFTMATCH CARRYOVER STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	A	CTUAL
Revenue: Grant Funds	\$	23,851
Expenditures: Direct Salaries Fringe Benefits Indirect Costs		10,808 6,639 6,447
Total Expenditures		23,894
Revenue Over/Under Expenditures		(43)
Grant Funds Received		23,851
90% of Total Expenditures		21,505
Amount in Excess of 90%	\$	2,346

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS ODOT STP - AERIAL #3 STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	AC	TUAL
Revenue: Grant Funds	\$	4,257
Expenditures: Direct Expenditures		4,257
Revenue Over/Under Expenditures		
Grant Funds Received		4,257
100% of Total Expenditures		4,257
Amount in Excess of 100%	\$	

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS ODOT - CMAQ OZONE STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	 CTUAL
Revenue: Grant Funds	\$ 164,895
Expenditures: Direct Salaries Direct Expenditures Fringe Benefits Indirect Costs	20,061 82,546 12,323 11,966
Total Expenditures	126,896
Revenue Over/Under Expenditures	 37,999
Grant Funds Received	164,895
100% of Total Expenditures	126,896
Amount in Excess of 100%	\$ 37,999

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS ODOT CMAQ - RIDESHARE STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	A	CTUAL
Revenue: Grant Funds	\$	17,811
Expenditures:		
Direct Salaries		8,319
Direct Expenditures		475
Fringe Benefits		5,110
Indirect Costs		4,962
Total Expenditures		18,866
Revenue Over/Under Expenditures		(1,055)
Grant Funds Received		17,811
100% of Total Expenditures		18,866
Amount in Excess of 100%	\$	(1,055)

Note:

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS FTA SECTION 5307 STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	A	CTUAL
Revenue: Grant Funds Local Match	\$	38,570 9,643
Total Revenue		48,213
Expenditures: Direct Salaries Direct Expenditures Fringe Benefits Indirect Costs Total Expenditures Revenue Over/Under Expenditures		16,184 1,012 9,942 9,654 36,792
Grant Funds Received		38,570
80% of Total Expenditures		29,434
Amount in Excess of 80%	\$	9,137

Note:

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS U.S. DEPARTMENT OF COMMERCE (EDA) STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	AC	CTUAL
Revenue: Grant Funds Local Match	\$	56,760 18,920
Total Revenue		75,680
Expenditures: Direct Salaries Direct Expenditures Fringe Benefits Indirect Costs Total Expenditures		34,136 5,726 20,970 20,362 81,194
Revenue Over/Under Expenditures		(5,514)
Grant Funds Received 75% of Total Expenditures		75,680 60,896
Amount in Excess of 67%	\$	14,785

Note:

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS EPA - WATER QUALITY PLANNING - 604(B) STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	ACTUAL
Revenue: Grant Funds Local Match	\$ 38,290
Total Revenue	<u>16,410</u> 54,700
Expenditures: Element #1200.01 Direct Salaries	2,088
Direct Salaries Direct Expenditures Fringe Benefits Indirect Costs	163 1,283 1,245
Total Expenditures Element #1200.01	4,779
Element #1200.02 Direct Salaries Direct Expenditures Fringe Benefits Indirect Costs	17,762 320 10,911 10,595
Total Expenditures Element #1200.02	39,588
Element #1200.03 Direct Salaries Direct Expenditures Fringe Benefits Indirect Costs	6,229 256 3,826 3,716
Total Expenditures Element #1200.03	14,027
Total Expenditures	58,394
Revenue Over/Under Expenditures	(3,694)
Grant Funds Received	54,700
70% of Total Expenditures	40,876
Amount in Excess of 100%	\$ 13,824

Note:

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS U.S. DEPARTMENT OF DEFENSE -

PROCUREMENT TECHNICAL ASSISTANCE FOR BUSINESS FIRMS STATEMENT OF REVENUE AND EXPENDITURES FOR THE YEAR ENDED JUNE 30, 2006

	 Actual
Revenue: Grant Funds Local Match	\$ 44,795 16,568
Total Revenue	61,363
Expenditures: Direct Salaries Direct Expenditures Fringe Benefits Indirect Costs	34,802 4,668 21,380 20,760
Total Expenditures	 81,610
Revenue Over/Under Expenditures	 (20,247)
Grant Funds Received	61,363
73% of Total Expenditures	59,575
Amount in Excess of 100%	\$ 1,788

SCHEDULE OF FINDINGS AND QUESTIONED COSTS OMB CIRCULAR A-133 SECTION .505

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS MAHONING COUNTY JUNE 30, 2006

1. SUMMARY OF AUDITOR'S RESULTS

(d)(1)(i)	Type of Financial Statement Opinion	Unqualified
(d)(1)(ii)	Were there any material control weakness conditions reported at the financial statement level (GAGAS)?	No
(d)(1)(ii)	Were there any other reportable control weakness conditions reported at the financial statement level (GAGAS)?	No
(d)(1)(iii)	Was there any reported material non-compliance at the financial statement level (GAGAS)?	No
(d)(1)(iv)	Were there any material internal control weakness conditions reported for major federal programs?	No
(d)(1)(iv)	Were there any other reportable internal control weakness conditions reported for major federal programs?	No
(d)(1)(v)	Type of Major Programs' Compliance Opinion	Unqualified
(d)(1)(vi)	Are there any reportable findings under Section .510	No
(d)(1)(vii)	Major Programs:	Highway Research Planning and Construction CFDA # 20.205
(d)(1)(viii)		Type A: > \$300,000
(1) (4) (1)	Programs	Type B: all others
(d)(1)(ix)	Low Risk Auditee?	Yes

SCHEDULE OF FINDINGS AND QUESTIONED COSTS - (continued) OMB CIRCULAR A-133 SECTION .505

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS MAHONING COUNTY JUNE 30, 2006

2. FINDINGS RELATED TO THE FINANCIAL STATEMENTS REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS

None.

3. FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS

None.

STATUS OF PRIOR AUDIT'S CITATIONS AND RECOMMENDATIONS

The	prior	audit	report,	as of	June	30, 200	5, report	ed no	material	citations	or recom	mendations.
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Mary Taylor, CPA Auditor of State

EASTGATE REGIONAL COUNCIL OF GOVERNMENTS

MAHONING COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED MAY 22, 2007