The Edison Foundation, Inc.

Financial Statements

June 30, 2018 and 2017

with Independent Auditors' Report



Board of Trustees The Edison Foundation, Inc. 1973 Edison Drive Piqua, Ohio 45356

We have reviewed the *Independent Auditor's Report* of The Edison Foundation, Inc., Miami County, prepared by Clark, Schaefer, Hackett & Co., for the audit period July 1, 2017 through June 30, 2018. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Edison Foundation, Inc. is responsible for compliance with these laws and regulations.

Dave Yost Auditor of State

October 26, 2018



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INDEPENDENT AUDITORS' REPORT

Board of Directors of The Edison Foundation, Inc. Piqua, Ohio

Report on the Financial Statements

We have audited the accompanying financial statements of The Edison Foundation, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Edison Foundation, Inc. as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 10, 2018, on our consideration of The Edison Foundation, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The Edison Foundation, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Edison Foundation, Inc.'s internal control over financial reporting and compliance.

Clark, Schaefer, Hackett & Co.

Springfield, Ohio October 10, 2018

2018	2017
\$ 2,516,204	2,799,669
-	20,714
5,670	2,604
6,413	5,301
2,089,627	1,772,213
\$ 4,617,914	4,600,501
\$ 2,905	55,686
1,547,743	1,510,422
2,940,876	2,908,003
126,390	126,390
4,615,009	4,544,815
\$ 4.617.914	4,600,501
\$	\$ 2,516,204 5,670 6,413 2,089,627 \$ 4,617,914 \$ 2,905 1,547,743 2,940,876 126,390 4,615,009

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues and other support			·	
Contributions	\$ 17,305	297,239	-	314,544
Interest and dividends	78,526	4,475	-	83,001
Net realized and unrealized gains on				
investments	74,665	8,920	-	83,585
Net assets released from restrictions	277,761	(277,761)		
Total revenues and other support	448,257	32,873		481,130
Expenses				
College scholarships awarded	31,689	-	-	31,689
Holiday evening event	69,152	-	-	69,152
Grants for college	154,165	-	-	154,165
Salaries	16,568	-	-	16,568
Graduate academy	8,313	-	-	8,313
Investment and advisory fee	15,673	-	-	15,673
Miscellaneous	115,376			115,376
Total expenses	410,936			410,936
Change in net assets	37,321	32,873	-	70,194
Net assets at beginning of year	1,510,422	2,908,003	126,390	4,544,815
Net assets at end of year	\$ 1,547,743	2,940,876	126,390	4,615,009

		Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues and other support		0000.0			
Contributions	\$	3,841	2,741,214	_	2,745,055
Interest and dividends	Ψ	40,763	3,884	_	44,647
Net realized and unrealized gains on		40,700	3,004		77,077
investments		109,467	9,476	_	118,943
Net assets released from restrictions		375,368	(375,368)	_	110,545
Not assets released from restrictions		010,000	(070,000)		
Total revenues and other support		529,439	2,379,206		2,908,645
Expenses					
College scholarships awarded		17,749	-	-	17,749
Holiday evening event		60,890	-	-	60,890
Grants for college		-	-	-	-
Salaries		14,214	-	-	14,214
Graduate academy		7,453	-	-	7,453
Investment and advisory fee		12,758	-	-	12,758
Miscellaneous		33,683			33,683
Total expenses		146,747	-		146,747
Change in net assets		382,692	2,379,206	-	2,761,898
Net assets at beginning of year		1,127,730	528,797	126,390	1,782,917
Net assets at end of year	\$	1,510,422	2,908,003	126,390	4,544,815

	_	2018	2017
Cash flows from operating activities: Change in net assets Adjustments to reconcile change in net assets	\$	70,194	2,761,898
to net cash (used in) provided by operating activities: Net realized and unrealized gains on investments Changes in operating assets and liabilities:		(83,585)	(118,943)
Pledges receivable Accounts receivable - related party		(1,112) 20,714	(2,417) (20,714)
Accounts payable - related party Dividend and interest receivable	_	(52,781) (3,066)	17,899 (960)
Net cash (used in) provided by operating activities	_	(49,636)	2,636,763
Cash flows from investing activities: Cash paid for investments Cash received from sale of investments	_	(591,614) 357,785	(825,838) 909,181
Net cash (used in) provided by investing activities	-	(233,829)	83,343
Change in cash and cash equivalents		(283,465)	2,720,106
Cash and cash equivalents at beginning of year	_	2,799,669	79,563
Cash and cash equivalents at end of year	\$ _	2,516,204	2,799,669

1. Nature of Business and Significant Accounting Policies

Organization

The Edison Foundation, Inc. (the "Foundation") was established in 1993 as a charitable foundation under Section 501(c)(3) of the Internal Revenue Code whereby it is exempt from federal income tax. Its purpose is to solicit, receive, and administer assets exclusively for charitable purposes that would most effectively assist and benefit Edison State Community College (the "College"), its students, and its faculty.

The Foundation's financial information is included in the College's financial statements as a component unit.

Basis of presentation

In accordance with generally accepted accounting principles as applied to not-for-profit organizations, the financial statements of the Foundation have been prepared on the accrual basis of accounting. Consequently, revenue and related assets are recognized when earned and expenses are recognized when incurred.

Cash equivalents

The Foundation considers all highly liquid investments purchased with original maturities of three months or less to be cash equivalents. Included in cash and cash equivalents is \$2,362,604 and \$2,501,588 at June 30, 2018 and 2017, respectively, of funds restricted by donors for capital expenditures.

Net assets

Net assets are classified into three categories:

Unrestricted net assets - Unrestricted net assets have no donor-imposed restrictions.

Temporarily restricted net assets - Temporarily restricted net assets have donor-imposed restrictions that will expire or be satisfied in the future. Generally, these donor restrictions limit the use of these net assets to the scholarships and other College programs.

Permanently restricted net assets - Permanently restricted net assets have donor-imposed restrictions that neither expire by passage of time nor can be fulfilled by actions of the Foundation.

Contributions

Contributions are reported as revenue when received or when a bequest is legally finalized. Unconditional pledges are recorded in the period during which the pledges are received. Conditional pledges are recorded in the period in which the conditions have been met. Funds from pledges to be collected in future years are recorded at net present value. Any allowances are based upon prior experience, management's judgment, and other related factors.

Investments

Investments are stated at fair value and realized and unrealized gains and losses are reflected in the statements of activities and changes in net assets. Fair value is determined by market quotations. Donated investments are recorded at fair value on the date received.

Investment earnings

Interest and dividends from endowment investments are credited to temporarily restricted funds and spent in compliance with donor stipulations and the Foundation's spending policy. Interest and dividends from non-endowment investments are credited to the unrestricted fund for expenditure at the discretion of the Foundation's Board of Directors. Realized gains or losses are determined based on the average cost method.

Functional allocation of expenses

Total expenses consisted of expenses relating to program services, management and general, and fundraising. Costs are allocated between the various programs and support services on an actual basis, where available, or based upon reasonable methods. Although methods of allocation used are considered appropriate, other methods could be used that would produce different amounts.

Expenses by functional classification for the years ended June 30 are summarized as follows:

	 2018		
Program services	\$ 194,167	\$	25,202
Management and general	145,960		59,234
Fundraising	 70,809		62,311
Total expenses	\$ 410,936	\$	146,747

Net assets released from restrictions

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, permanently and temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities and changes in net assets as net assets released from restrictions.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain amounts previously reported in the 2017 financial statements have been reclassified to conform to 2018 financial statement presentation.

Subsequent events

The financial statements and related disclosures include evaluation of events up through and including October 10, 2018, which is the date the financial statements were available to be issued.

2. Business and Concentration of Credit Risk

The Foundation's financial instruments that are exposed to concentrations of credit risk consist primarily of cash and investments. The Foundation places its cash in federally insured banks. Cash is generally in excess of the Federal Deposit Insurance Corporation's insurance limit. However, management has not experienced any significant losses and does not believe they are subject to significant risk.

Investments are managed by a professional investment manager. The investment manager is subject to the Foundation's investment policies, which contain objectives, guidelines, and restrictions designed to provide for preservation of capital with emphasis on providing current income and achieving long-term growth of the funds.

3. Pledges Receivable

As of June 30, 2018 and 2017, contributors to the Foundation have outstanding unconditional pledges totaling \$6,413 and \$5,301, respectively. All pledges have been classified as temporarily restricted net assets since they will either expire or be fulfilled within a specified period of time. All pledges are due within one year and are considered to be fully collectible.

4. Investments

Investments consisted of the following at June 30:

	<u> </u>	2018	<u> </u>	2017
Corporate bonds	\$	444,481	\$	255,685
U.S. Treasury Notes		24,846		-
Common stocks		1,215,924		1,050,135
Mutual funds - REITs		101,841		85,159
Mutual funds - Fixed income		173,685		245,317
Mutual funds - Equities		128,850		135,917
Total investments	\$	2,089,627	\$	1,772,213

Risks and uncertainties:

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

The investment policy is determined based on the goals, objectives, and risk tolerance of the Foundation. As new information regarding the economic environment becomes available, the investment policy may need to be revised. Asset allocations fluctuate due to market performance; however, the target asset allocation is as follows:

Equity securities	60%
Fixed income	25%
Cash and cash equivalents	10%
REITs	5%

5. Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

The following tables present information about the Foundation's assets measured at fair value on a recurring basis at June 30, 2018 and 2017 and the valuation techniques used by the Foundation to determine those fair values.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that the Foundation has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets, and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances whereby inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Foundation's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

The Foundation's policy is to recognize transfers between levels of the fair value hierarchy as of the end of the reporting period. For the years ended June 30, 2018 and 2017, there were no transfers between levels of the fair value hierarchy.

Assets Measured at Fair Value on a Recurring Basis at June 30, 2018

	Quoted Prices in Active Markets for Identical Assets (Level 1)		in Active Significant Markets for Other entical Assets Observable		Significant Unobservable Inputs (Level 3)		Balance at June 30, 2018	
Fixed income - Domestic (1) Fixed income - U.S. agencies (1) Equities - Domestic Equities - REITs	\$	618,166 - 1,344,774 101,841 2,064,781	\$	- 24,846 - - - 24,846	\$	- - - - -	\$	618,166 24,846 1,344,774 101,841 2,089,627

Assets Measured at Fair Value on a Recurring Basis at June 30, 2017

	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)		Balance at June 30, 2017	
Fixed income - Domestic (1) Equities - Domestic Equities - REITs	\$ <u>\$</u>	501,002 1,186,052 85,159 1,772,213	\$ \$	- - - -	\$	- - - -	\$	501,002 1,186,052 85,159 1,772,213

⁽¹⁾ The fair value of certain fixed-income securities at June 30, 2018 and 2017 was determined primarily based on Level 2 inputs. The Foundation estimates the fair value of these investments using quoted prices for similar assets in active markets. The fair value of the assets was determined primarily based on quoted market prices from the investment custodian.

6. Net Assets

Net assets at June 30 consist of the following:

		2018		(Reclassified) 2017		
Temporarily restricted						
Scholarship	\$	562,783	\$	392,038		
Capital		2,362,604		2,501,588		
Pledges		6,413		5,301		
Miscellaneous		9,076		9,076		
Total	<u>\$</u>	2,940,876	\$	2,908,003		
Permanently restricted - Scholarship	\$	126,690	\$	126,690		

7. Endowment

The Foundation's endowment includes board designated and donor-restricted endowment funds. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of UPMIFA:

The Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

Funds with deficiencies:

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. These deficiencies result from unfavorable market fluctuations and continued appropriation for certain programs that was deemed prudent by the Foundation's Board of Directors. There were no funds with deficiencies at June 30, 2018 and 2017.

Return objectives, risk parameters, and strategies:

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period as well as funds functioning as endowment. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to achieve an after-cost total real rate of return, including investment income as well as a capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return. Investment risk is measured in terms of the total endowment funds; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending policy and how the investment objectives relate to spending policy:

The Foundation has a spending policy which allows 5 percent to 6 percent of the three-year moving average of the fund balance (calculated quarterly) to be spent and the remaining income to be reinvested. If an investment loss is realized, the loss is allocated entirely as currently expendable. In establishing this policy, the Foundation considered the long-term expected return on its endowment.

The endowment fund activity for the years ended June 30, 2018 and 2017 was as follows:

		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Total
Endowment net assets, July 1, 2017	\$ 1,176,557	664,929	126,390	1,967,876
Investment income:				
Investment income, less fees	49,276	4,475	-	53,751
Net appreciation	74,665	8,920	-	83,585
Cash received from pledges				
or contributions	14,413	297,239	-	311,652
Appropriations of assets				
for expenditure	(96,613)	(129,214)		(225,827)
Endowment net assets,				
June 30, 2018	\$ 1,218,298	846,349	126,390	2,191,037

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, July 1, 2016	\$ 1,106,615	515,993	126,390	1,748,998
Investment income: Investment income, less fees Net appreciation	39,798 109,467	3,884 9,476	- -	43,682 118,943
Cash received from pledges or contributions	-	239,614	-	239,614
Appropriations of assets for expenditure	(79,323)	(104,038)		(183,361)
Endowment net assets, June 30, 2017	\$ 1,176,557	664,929	126,390	1,967,876

8. Related Party Transactions

Most of the Foundation's expenses are processed by the College. The Foundation reimburses the College periodically for those checks written on its behalf. For the year ended June 30, 2018 and 2017, the Foundation reimbursed the College for \$16,568 and \$14,214, respectively, of salaries expense paid by the College on the Foundation's behalf. The Foundation transferred \$154,165 and \$0 in grant revenue to the College during the year ended June 30, 2018 and 2017, respectively. At June 30, 2018 and 2017, the Foundation had accounts receivable from the College of \$0 and \$21,714, respectively. At June 30, 2018 and 2017, the Foundation had accounts payable to the College of \$2,905 and \$55,686, respectively.





INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors of The Edison Foundation, Inc. Piqua, Ohio

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Edison Foundation, Inc., which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and changes in net assets, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 10, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered The Edison Foundation, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Edison Foundation, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of The Edison Foundation, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Edison Foundation, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

Clark, Schaefer, Hackett & Co.

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The Edison Foundation, Inc.'s internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Edison Foundation, Inc.'s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Springfield, Ohio

October 10, 2018







THE EDISON FOUNDATION, INC.

MIAMI COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED NOVEMBER 8, 2018